



FOCUS ON LEADERSHIP

MEYER FOUNDATION 2004 Annual Report



TABLE OF CONTENTS: 3 Letter from the President and Board Chairman • 4 Focus on Nonprofit Leadership • 6 Dominic Moulden, Manna CDC
• 7 Linda Wimpey, FACETS • 8 Eric Schaeffer, Signature Theatre • 9 Malika Saada Saar and Imani Walker, Rebecca Project for Human Rights
• 10 Layli Miller-Muro, Tahirih Justice Center • 11 Fabian Barnes, Dance Institute of Washington • 12 Josie Bowen, Youth Professional Development
• 13 Gustavo Torres, CASA of Maryland • 14 Sharon Baskerville, DC Primary Care Association • 14 Sandy Dang, Asian American LEAD
• 15 Frankie Blackburn, IMPACT Silver Spring • 16 2004 Grantees
• 21 Meyer Foundation Board and Staff
• 22 Nonprofit Sector Fund • 22 2004 Financials
• 23 Guidelines

The Meyer Foundation works to develop Greater Washington as a community by supporting capable, community-based nonprofit organizations that foster the well-being of all people in the region. We are especially concerned about low-income people and creating healthy neighborhoods. We value and seek to promote the region's diversity.

WE ACCOMPLISH OUR WORK BY:

- identifying visionary and talented nonprofit leaders.
- making early and strategic investments in nonprofit organizations.
- strengthening the organizational capacity of nonprofits in the region.
- promoting a strong and influential nonprofit sector.
- building partnerships to foster the sector's work.
- serving as a resource to other donors who want to make effective charitable investments in the region.

The need is still great.

We live in a region of enormous wealth, yet many families struggle to provide for their children. Some of our neighbors can't find jobs that pay a living wage. Others are forced to move their families because their neighborhoods have become unaffordable, and many find medical care beyond their reach.

Fortunately, our region is graced with committed nonprofit leaders determined to solve these problems through organizations that serve our most vulnerable neighbors.

Meyer's work is based on supporting and respecting these skilled nonprofit leaders. We see our programs as ways to nurture extraordinary executive and artistic directors—helping them do better what they already do well. Many of the organizations in this report received their first grants from Meyer, because we believe in investing early in promising talent.

This annual report shines a light on 12 of the visionary nonprofit leaders who work tirelessly on behalf of others. They are creative. They are tenacious. They put the well-being of their community above all else. We can learn from them, and we can learn how to cultivate leadership in others to ensure that critical needs are met long after the current generation of leaders has gone.

The Meyer Foundation values bold and compassionate leaders, and we honor them here. We encourage you to support their work so they, in turn, can continue to strengthen families; build neighborhoods where we feel privileged to live; and heal us in body, mind, and spirit.

Sincerely,



Julie L. Rogers, President



James W. Jones, Chairman

Focus on Nonprofit Leadership

Today they're working on the front lines to make sure people are fed and clothed, sheltered and educated, nurtured and inspired. **But tomorrow they may be gone, burned out by long hours, low pay, and little appreciation.** Nonprofit executive directors fill critical roles in our communities, but the demands of the job may drive them away when we need them most.

The Meyer Foundation has invested in visionary leaders for 60 years. We understand that outstanding executive leaders are the key to successful nonprofits. We've also seen, and learned from research in the field, that **being a nonprofit executive isn't easy.** A 2001 study by CompassPoint Nonprofit Services, sponsored by Meyer, found that in Greater Washington:

2/3 of executive directors were serving in the position *for the first time*.

2/3 of executive directors who planned to stay in the nonprofit sector said they would *not* want to serve as executive directors again.

3/4 of executive directors planned to *leave their positions* within five years.





Greater Washington is not unique in this respect. Here and across the country, nonprofit executive directors give their hearts and minds to the enrichment of their communities. **We need to honor their commitment by finding new ways to support them in their work.**

As board members, we can pay closer attention to executive and artistic directors, to ensure that they have the tools and encouragement to keep going. As donors, we can invest in systems of support that enhance the time, energy, and resources that nonprofit leaders bring to their jobs. As a community, we can cultivate leaders who have the potential and the desire to serve.

Over the coming year, the Meyer Foundation will be deepening its commitment to strengthening nonprofit leadership. New research will help us map the current system of support for nonprofit executive directors. Meyer support will enable nonprofit leaders to get executive coaching and strengthen their management skills.

The 12 nonprofit leaders profiled in this annual report have compelling personal stories as well as extraordinary vision and talent. Most of them were the founders of their organizations and were supported early in their careers by the Meyer Foundation. Many lived in poverty, or experienced the issues they address in their work. In all cases, **we can learn from them** — about the issues they fight for with such great passion, and the communities they serve.

We invite you to meet 12 extraordinary leaders who are transforming Greater Washington.



“I don’t consider myself a leader,” says Dominic Moulden, clear that Manna CDC is not about him, but about everyone who contributes to DC’s Shaw community. Moulden came to DC to study theology after doing community organizing in the East Baltimore neighborhood where he grew up. He was asked to head Manna CDC when it was created in 1997 by its parent organization, Manna, Inc.

Manna CDC works with Shaw’s African American residents to help them solve housing, employment, and development issues through organizing. Devastated by the 1960s riots, Shaw suffered for decades from a lack of investment. Recently an influx of new and wealthier residents has gentrified Shaw so long-time residents can’t afford to stay. Manna CDC teaches people who sustained the neighborhood through tough times how to advocate for their right to live and raise their families there and work for a decent wage.

The organization helped residents of 1330 7th Street NW buy their building and ensure its future affordability, and is working with tenants of other buildings. A temporary employment agency Manna CDC launched helps residents gain skills they need to find promising jobs.

“People need to understand the psychological condition of these residents,” Moulden says. “They’re tired. They’re working two or three jobs, fighting the school system to get the resources their kids need, fighting their landlords to make sure the heat works.” Despite this, people in Shaw are willing to work. They ask businesses to set aside jobs for local residents and demand that the city and developers respond to the needs of the working poor.

“For some, to believe that these people can exercise leadership is difficult. It’s radical. To some folks, these people are invisible. **Leadership is about creating opportunities for people who have a right to those opportunities.** You can teach anyone leadership,” Moulden stresses. “You just have to be willing to invest in it.”

Meyer has supported Manna, Inc.—Manna CDC’s parent organization—with 18 grants since 1988, and supports Manna CDC through the Community Development Support Collaborative.

“You can teach anyone leadership.”

DOMINIC T. MOULDEN

Executive Director

Manna Community Development Corporation

www.mannadc.org/mannacdc.htm

“My method of operation is to see a need and fill it.”

LINDA WIMPEY

Executive Director, FACETS

www.facetscares.org



A psychiatrist who evaluated Linda Wimpey's six-year-old foster son — the sixth foster child in her family — said that if he returned to his biological family he would end up in a mental hospital or jail. Despite this, the boy was sent back to live with his mother.

Linda Wimpey decided that if he had to go back, so would she.

She spent the next few years teaching the boy's mother to buy and cook nutritious food, read to her kids, and become a productive parent. Now that child is pursuing a master's degree after having served in the military.

“My method of operation is to see a need and fill it,” Wimpey says. She has always admired people who help others, like the neighbors who came to the aid of her family when she was a child and her family's house in rural Georgia burned down.

A Fairfax County resident active in her church's outreach ministries, Wimpey was acutely aware of the local homeless population, many of whom were housed in motels by the county but not adequately served by overburdened social workers or county services. What started as one compassionate woman and her friends bringing hot meals to some homeless folks became FACETS, a multiservice organization serving nearly 2,000 clients each year. FACETS has been lauded for its outstanding management practices, its volunteer program, and its expertise on the needs of low-income and homeless people in Fairfax County. Wimpey works with the staff and leadership of the county on the issue.

Wimpey credits her board for generous financial and personal support that has helped FACETS thrive. Board members have sponsored board and staff retreats and leadership and fundraising trainings, and even brought in cases of food when FACETS's food pantry was empty.

“One of my gifts is a gift of vision,” says Wimpey. “A vision of hope for people who don't have it themselves. A way out of poverty. But what makes a great leader is not just having a vision, but also helping people to learn to have a vision — to create their own.”

“It’s ok to fail. It’s great to screw up and learn.
People are afraid of it, but failure is important.”



ERIC SCHAEFFER

Artistic Director
Signature Theatre

www.signature-theatre.org



When Eric Schaeffer created a new vision for the staging of Stephen Sondheim’s *Passion*—which suffered financially on Broadway—Schaeffer called the famously reclusive Sondheim and explained his idea. Sondheim came to see the show (which he had never watched), loved it, went backstage to congratulate the actors, and was moved to tears. Other greats such as Kander and Ebb and Terrence McNally have come to a small garage in the middle of an industrial strip in Arlington (VA) to see their work reinvented by Schaeffer.

Signature Theatre, which Schaeffer created in 1989 with fellow actor Donna Migliaccio, is willing to put everything on the line. Signature has produced 20 world premiere plays, taking risks on new writers, knowing that it takes more time and money, but that it’s well spent when audiences confront new ideas.

Schaeffer takes financial and artistic risks to stick to his vision of American theatre while at the same time creating a community where actors and staff feel comfortable taking chances. Provocative shows prompt audience members to write letters to Schaeffer of both praise and criticism, all of which he answers, reinforcing the community’s sense of ownership of the theatre.

Schaeffer’s emphasis on community came from his upbringing in Fleetwood, Pennsylvania, a one-stoplight town where everyone helped each other. Even folks unconnected with theatre pitched in to stage a production of *South Pacific* that required 150 people to build an island out of barrels in the town pond, and construct a stage and seating with the high school bleachers. Long before there was Signature, theatre was part of Eric Schaeffer.

Schaeffer’s leadership style is exemplified by his mantra that “it’s ok to fail. It’s great to screw up and learn. People are afraid of it, but failure is important.” Meyer has rewarded Signature’s risks with 11 grants, including two for management assistance, since 1995.

A pioneer in Arlington’s cultural landscape, in January 2006 Schaeffer will help Signature open a new state-of-the-art theatre, finally moving out of the converted garage where he has staged plays and musicals for years.

When mothers in recovery tell their stories to members and staff of the United States Congress, they see people in tears, and hear them respond with their own stories of family members who've struggled with addiction. "Regardless of your ideology," says Malika Saada Saar, founder of the Rebecca Project for Human Rights, "there's something undeniably powerful about lived experience." Saada Saar says the organization's supporters come from both sides of the aisle.

Like other local organizations, the Rebecca Project takes advantage of its proximity to Capitol Hill by connecting policymakers with individuals directly affected by their policies. The organization, which received its first Meyer grant in 2004, works to increase access nationally to family treatment for addiction, while working locally to help individuals in recovery write about their experiences and advocate for improved addiction treatment.

Imani Walker is a mother of four who tried to kick her addiction several times before she found DC's only family treatment program, the Center for Mental Health, which helped her care for her children while she focused on helping herself. Family treatment programs provide therapeutic care for the recovering individual and her children, and are more than twice as effective as programs that treat single adults only. "We brought moms to meet Capitol Hill staff to tell them that it was a miracle that we got the help we got, but it shouldn't be so hard," says Walker. She serves as director of the Rebecca Project's Sacred Authority program, which works with women who have been clean for several years.

In the 2004 federal budget, the Rebecca Project successfully lobbied for \$750,000 for family treatment locally and \$10 million for family treatment nationally. The Rebecca Project also persuaded Congress to extend the amount of time addiction recovery treatment qualifies as a work activity under the Temporary Assistance for Needy Families program, so individuals can focus on getting clean before they have to find work.

"We're trying to change the language of addiction recovery from punishment to healing," Saada Saar says. "We're giving honor to families, in particular to mothers trying to make it all work."

"We are giving honor to families."

MALIKA SAADA SAAR (CENTER)
AND IMANI WALKER

Executive Director and Sacred Authority Director
The Rebecca Project for Human Rights

Also pictured is Kwame Fosu, legislative counsel for the Rebecca Project

www.rebeccaproject.org

Layli Miller-Muro could not ignore the outpouring of pleas for help. They resulted from publicity generated by the case of Fauziya Kassindja, a 17-year-old West African woman who sought asylum in the US to escape a forced polygamous marriage and female genital mutilation. So Miller-Muro created the Tahirih Justice Center to help women fleeing from gender-based persecution. Kassindja's case, which Miller-Muro successfully argued before an immigration judge as a law student, set the precedent for gender-based persecution as grounds for asylum.

Miller-Muro's work for justice began when she was a teenager organizing a response to a race riot at her high school, and continued as she taught young people the philosophies of Dr. Martin Luther King Jr. at the King Center for Nonviolent Social Change.

Like many executive directors, Miller-Muro didn't train for the job, but learned it by doing, creating Tahirih when she was just 23. With the help of her board, she learned how to manage a growing staff of attorneys who, with the help of volunteer attorneys, have assisted 5,000 women. Tahirih uses the intimate knowledge of the conditions these women have lived through to inform its public policy and advocacy work.

Tahirih recently won a landmark case for a Ukrainian woman who was abused by the husband she married through an international marriage broker. Tahirih's attorneys have drafted federal legislation on human trafficking that would require mail order bride agencies to inform women of their rights and of would-be husbands' criminal records.

"Initially, I had no intention of being a lawyer — I just wanted the background to do human rights work," Miller-Muro says. "But now I'm grateful that I took the bar exam — **the Tahirih legal team has helped so many women and made such a historic difference in the law.**"

Since 1998 Tahirih has received 10 grants from the Meyer Foundation, including three for management assistance.

A black and white portrait of Layli Miller-Muro, a woman with curly hair, smiling and looking upwards. The portrait is framed by a thin white circle. The background of the entire page features a large, semi-transparent circle and a colorful geometric design with yellow, red, and blue blocks. A faint image of the US Capitol dome is visible in the bottom right corner.

LAYLI MILLER-MURO

Executive Director
Tahirih Justice Center

www.tahirih.org

**"The Tahirih legal team has helped
so many women."**

“I get involved in their lives because people got involved with me.”

FABIAN BARNES

Artistic Director

Dance Institute of Washington

www.danceinstitute.org



If he needs to, Fabian Barnes will help a dancer rent an apartment or help a dance student get a doctor's appointment. “I get involved in their lives because people got involved with me,” Barnes says. “You do what you do to facilitate the work. You have to be very creative, and not just in the studio.”

The youngest of 10 children, Barnes enrolled in dance classes at age 11, hoping to give life to his daydreams of performing on stage. He was a soloist with the Dance Theater of Harlem, where he danced for 15 years, when he was asked to teach dance to DC kids one summer. He was hooked, thrilled by the opportunity “to provide that same experience I had to young people — to see them live out a dream.”

Barnes created the Dance Institute of Washington in 1987 as a part-time program. **When he stopped dancing professionally in 1995, Dance Institute became a year-round opportunity to teach kids who live in public housing and kids from the suburbs the joy and discipline of dance.** Dance Institute of Washington received its first grant from Meyer, which helped the organization obtain funding from other foundations. Barnes is challenged by the unique demands of leadership in the contrasting spheres of nonprofit management, teaching, and dance. In 2005 Dance Institute will break ground on its own building, which will open up its classes to a wider audience.

“I feel pretty fortunate that when I was a child I dreamed of this and I did it,” Barnes says. “I was able to use my body to communicate. I danced for my supper and traveled around the world.” Now Barnes cultivates the next generation of young people who want to give themselves to dance.

“Whenever I see a young person pregnant, I see myself over and over.”



JOSIE BOWEN
Executive Director
Youth Professional Development
www.ypd-md.org



When Josie Bowen became a mom at 17, her parents were deeply disappointed. Her self-esteem plummeted. “Parents have dreams for their children,” she says, “and getting pregnant while still in school is not one of them. Whenever I see a young person pregnant, I see myself over and over.”

Bowen knows first-hand that teen parents want to finish school and find good jobs so they can support themselves and their families. All they need, she asserts, is support from caring adults and connections to good opportunities. She founded Youth Professional Development in Prince George’s County (MD) to provide those resources.

Determined to support herself and her daughter, Bowen built a life and a career, always envisioning helping teenagers in her situation. “What kept me focused was that once I had achieved my goals, I then knew I had to reach back and help others.

For Bowen, that commitment has meant that nearly 1,000 young parents have received training, finished school, or found jobs with Youth Professional Development’s help.

Bowen marshals the entrepreneurial skills developed throughout her careers in government and business, along with her extensive network, to advocate for teen parents and convince local businesses that, despite the risk, hiring young parents is a wise investment. “Teens get to work in an environment with great technology and where they have their own offices,” says Bowen. “It gives them an opportunity to see potential in their future.”

YPD has received four Meyer grants since 2000.

As a student leader and union member in his native country, Gustavo Torres learned about the causes of the poverty his family had experienced. Despite threats to his life, Torres organized people to fight oppression. Committed to doing more and unafraid of danger, he moved to Central America in the 1980s to work as a journalist and union leader in Nicaragua, Honduras, and El Salvador, even though organizers like him were sometimes kidnapped or killed.

Torres came to CASA of Maryland in 1992 as a community organizer and became executive director two years later. The largest nonprofit serving Latinos in Maryland, CASA has helped thousands of immigrants learn English, find jobs, become US citizens, and fight for their rights. Meyer has awarded CASA 13 grants since Torres became executive director in 1994, including two for management assistance.

At the annual meeting of CASA and the Maryland Latino Coalition for Justice (which Torres helped create), attended by 150 members, Torres arrived with an ambitious agenda all laid out — jobs, housing, and health care were his priorities for the Latino community. But the community had other ideas. They wanted driver's licenses. Without them, people argued, they couldn't travel to jobs, take their kids to school, or access health care. Tossing his own ideas aside, Torres pledged to tackle the driver's license issue. While other leaders might have insisted on having their own way or felt defeated by the disagreement, Torres wasn't one of them. He knows when to lead and when to follow, and he is confident that with the work of his staff, the community, and the Maryland General Assembly, the Motor Vehicle Administration will uphold current laws, which state that no immigrant can be denied a driver's license based on immigration status.

While Torres thinks big and crafts a vision for the Latino community, he makes sure his vision is shaped by the dreams of those he serves. "Being with the community is my passion, especially helping them speak for themselves."



GUSTAVO TORRES
Executive Director
CASA of Maryland
www.casademaryland.org

"Being with the community is my passion."

SHARON BASKERVILLE

Executive Director
DC Primary Care Association

www.dcpca.org



When she was six years old, she ran errands for neighbors in her family's small village near Hanoi. When she was nine and living in a Hong Kong refugee camp, she cared for three younger siblings and some cousins, shopping for food and cooking the family's meals while her parents worked. As an adult, Sandy Dang created Asian American LEAD to help DC's Vietnamese American children succeed in school, one more example of her desire to be useful to others.

"It's not that I wanted to run an organization," Dang says, "but I wanted to be helpful and use my skills. I wanted to do something to help Vietnamese American children." AALEAD has helped 500 families improve their children's educational opportunities since Dang started the organization with a grant from Meyer.

Blessed with natural energy and enthusiasm, Dang has taught herself about technology, evaluation, and curriculum development on the fly, with the help and guidance of peers and mentors who believe in her work. AALEAD's board has connected Dang with other Asian American leaders, publicized AALEAD, and helped Dang hone her leadership skills.

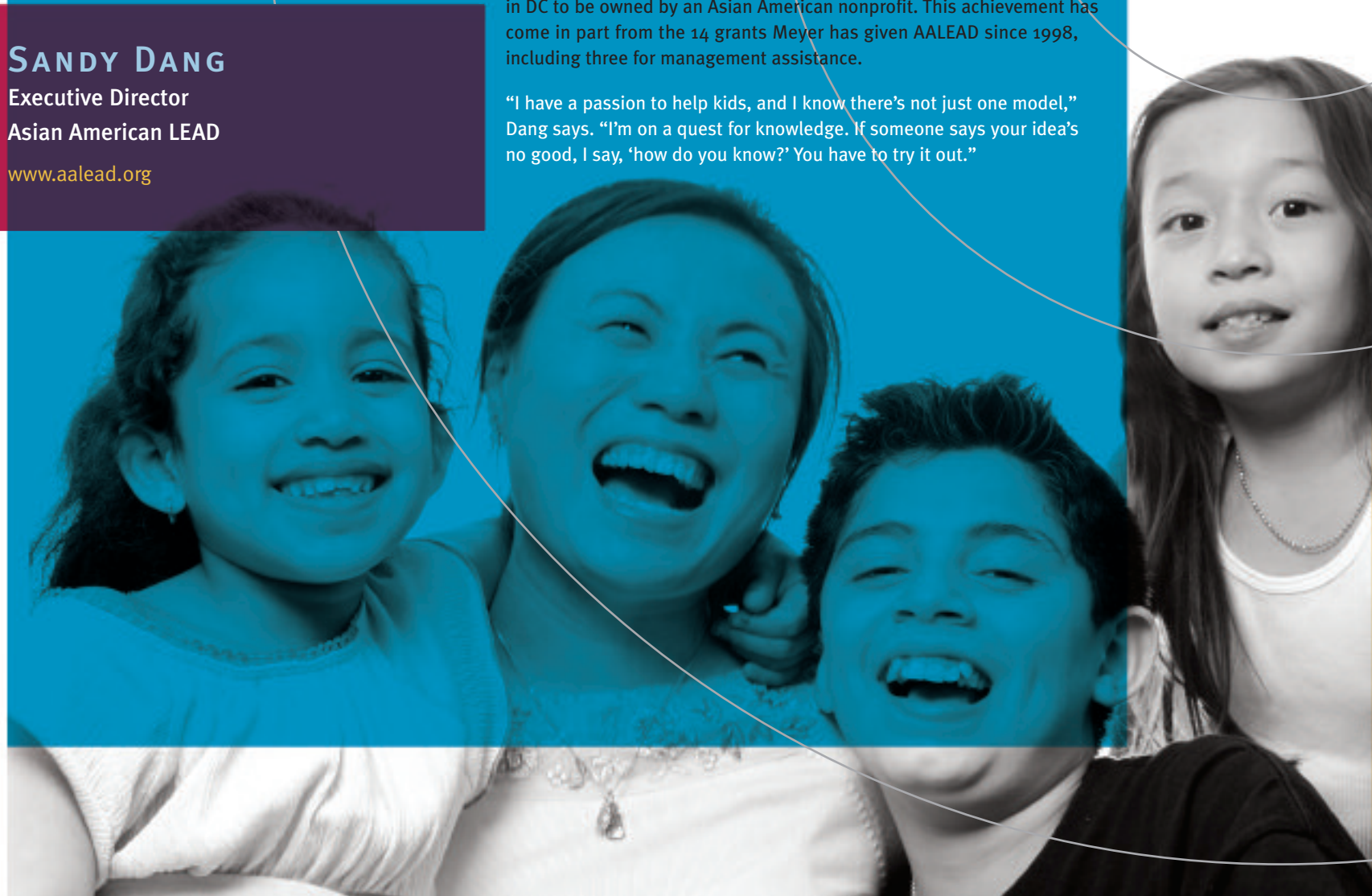
Dang is proud of the fact that AALEAD's new center is the first building in DC to be owned by an Asian American nonprofit. This achievement has come in part from the 14 grants Meyer has given AALEAD since 1998, including three for management assistance.

"I have a passion to help kids, and I know there's not just one model," Dang says. "I'm on a quest for knowledge. If someone says your idea's no good, I say, 'how do you know?' You have to try it out."

SANDY DANG

Executive Director
Asian American LEAD

www.aalead.org



As a young mother of three boys, receiving public assistance and lacking a college degree or much work experience, she went to a nonprofit clinic as a patient. The clinic hired her to be the receptionist, and 20 years later Sharon Baskerville was serving as its executive director, having learned from her colleagues or taught herself everything she needed to know. Baskerville's unorthodox path to leadership underscores the ability of nonprofits to help motivated and talented people succeed, even when they don't have the usual credentials.

Now she plays a larger role in improving the health of low-income residents of the District as the executive director of the DC Primary Care Association, an organization whose creation Baskerville urged while still directing the clinic. DCPCA has received eight grants from Meyer since 1996, including two for management assistance.

As the head of DCPCA, Baskerville helped create DC's Alliance insurance program for people living within 200 percent of the federal poverty line. It's the country's most progressive insurance for low-income families. DCPCA's new Medical Homes DC initiative will help bring primary care facilities and qualified doctors into the neighborhoods where there aren't any. More than half of DC residents live in neighborhoods where it's hard to find a doctor. The vision of Medical Homes DC is to build or renovate clinics in low-income communities to provide DC residents with quality, accessible, and affordable medical care and improve their overall health.

When DCPCA's board offered her the job, Baskerville was honest about her qualifications. "I said I had no education, but I know everything there is to know about health care for the uninsured. They said, 'Here, build this organization.'"

"I never figured that I *couldn't* do something. You just figure out what you have to do."

Frankie Blackburn just doesn't give up. After a career of working for affordable housing, Blackburn realized that beneath the housing problem lurked the more insidious issue of racial injustice. More and more immigrants were moving to Silver Spring (MD) and throughout Montgomery County, but new residents had no voice in how the community developed. Schools enrolled increasing numbers of new students, but immigrant parents weren't included in PTAs or clued in on how to advocate for their children. New Americans were opening businesses and contributing to the community but felt ignored by its leadership.

When Blackburn joined a county task force to oversee development, she saw few faces of color in the room. "I never wanted to be on a committee again that was dominated by one group of people. I had to do something to be able to hold my head up." She suggested a leadership development initiative that would cross race and culture lines and include everyone in the community's development. It was voted the number one priority, and IMPACT Silver Spring was born.

IMPACT's staff of six and growing network of volunteers and participants work with scores of people from minority, immigrant, low-income, and mainstream communities to help them work together to solve community problems.

The daughter of a Methodist minister, Blackburn always knew she wanted to help others. "The summer I was 13, I spent every week on the church bus going from the migrant farm camp where we worked with low-income children, to the center where we knitted bandages for lepers in Africa. I thought the whole world operated like this."

Frankie Blackburn's determined leadership has inspired many new leaders. Graduates of IMPACT's Community Empowerment program have gone on to join the school board, advocate for workers' rights, organize Latino child care providers, work for accessible housing for people with disabilities, create opportunities for disenfranchised youth, and lead other projects that are transforming the community.

FRANKIE BLACKBURN

Executive Director
IMPACT Silver Spring

www.impactsilverspring.org

Grantees continued

Higher Achievement Program

www.higherachievement.org
Higher Achievement strengthens the skills of intellectually curious middle-school youth in under-resourced communities and enhances their readiness to excel in demanding high school environments.

General Operating Support \$30,000

Capital Campaign \$75,000

Language ETC

www.languageetc.org
The Language, Education, and Technology Center offers English and literacy training to low-income adult immigrants in the DC area using volunteer teachers and tutors.

General Operating Support \$20,000

Little Lights Urban Ministries

www.littlelights.org
Little Lights Urban Ministries works to assist and empower children and youth in DC.

Program Support \$15,000

Metropolitan/Delta Adult Literacy Council

www.mdalc.org
Metropolitan/Delta Adult Literacy Council is committed to helping adults acquire basic level literacy skills.

Program Support \$20,000

National Foundation for Teaching

Entrepreneurship-DC Division

www.nfte.com
The National Foundation for Teaching Entrepreneurship-Greater Washington Division teaches low-income youth to become economically productive members of society by improving their academic, business, technology, and life skills.

Program Support \$25,000

Nations Capital Child and Family Development

202-397-3800
Nations Capital Child and Family Development is committed to providing comprehensive family-centered child care programs in DC.

Capital Campaign \$100,000

Perry School Community Services Center

www.perryschool.org
The Perry School Community Services Center addresses issues of chronic poverty affecting children, adults, and families in the North Capitol community.

Program Support \$25,000

Prince George's Child Resource Center

www.childresource.org
The Prince George's Child Resource Center fosters the stability of child care programs, working families, and home environments where children can thrive.

Program Support \$25,000

Recreation Wish List Committee of Washington, DC

202-678-7530
The Recreation Wish List Committee of Washington, DC is dedicated to providing quality recreational and educational enrichment services to DC children and youth during out-of-school time in safe, well-maintained facilities.

General Operating Support \$15,000

St. Coletta of Greater Washington

www.stcoletta.org
St. Coletta of Greater Washington serves children and adults with mental retardation, autism, and secondary disabilities, and supports their families.

Capital Campaign \$40,000

Shaw EcoVillage Project

www.shawecovillage.com
The Shaw EcoVillage Project provides environmental leadership training and skill development to help at-risk youth become effective leaders and catalysts for sustainable change.

General Operating Support \$25,000

Southeast Ministry

http://www.reformationdc.org/sem/index.htm
Southeast Ministry offers poor people in Southeast DC GED and job readiness programs that develop the whole person and lead to economic self-sufficiency.

Program Support \$20,000

Teach for America

www.teachforamerica.org
Teach for America DC provides DC Public Schools with exceptional teachers who go beyond traditional expectations to ensure that their students succeed academically.

General Operating Support \$20,000

Turning the Page

www.turningthepage.org
Turning the Page is dedicated to increasing family involvement in children's education and access for families to learning resources to ensure that DC students receive a high quality public education.

Program Support \$15,000

Urban Alliance Foundation

www.urbanalliancefoundation.org
The Urban Alliance Foundation prepares economically disadvantaged DC high school students for the workforce and lives of self-sufficiency.

Program Support \$30,000

Employment & Skills Training

Computer CORE

www.computercore.org
Computer Community Outreach & Education uses comprehensive computer skills training as a vehicle for building self-confidence and increasing employability among low-income individuals.

General Operating Support \$25,000

Davis Memorial Goodwill Industries

www.dggoodwill.org
Davis Memorial Goodwill Industries, now called Goodwill of Greater Washington, provides job training and placement services to people in the metropolitan area with disabilities and other barriers to employment.

Program Support \$25,000

STRIVE DC

www.strivedc.org
STRIVE DC builds job readiness skills among District men and women with limited education, sporadic work histories, and other barriers to long-term employment.

Program Support \$25,000

Workforce Organizations for Regional Collaboration

www.worconline.org
Workforce Organizations for Regional Collaboration brings together businesses, governments, and nonprofits to facilitate a coordinated workforce development and job placement service.

Program Support \$20,000

Health & Mental Health

Alexandria Neighborhood Health Services

703-535-5419
Alexandria Neighborhood Health Services provides affordable primary care to low-income individuals.

Capital Campaign \$200,000

Program Support \$30,000

Children's Hospital Foundation

www.dechildrens.com
The Children's Health Project of DC provides comprehensive primary health care to children from birth to age 21 living in DC's most medically underserved neighborhoods.

General Operating Support \$35,000

Capital Campaign \$50,000

Chinese Culture and Community Service Center

www.ccaec-dc.org
The Chinese Culture and Community Service Center provides health, cultural, educational, arts, and advocacy services for the Chinese American immigrant community in Montgomery County.

Program Support \$15,000

Consumer Health Foundation

www.consumerhealthfdn.org
The Consumer Health Foundation works to improve the health of DC area communities and supports activities that enable people to be more actively involved in their own health.

Program Support \$8,000

DC Primary Care Association

www.dcpca.org
The DC Primary Care Association works to develop an integrated primary health care delivery system in DC that guarantees access to primary care and eliminates disparities in health outcomes.

Program Support \$40,000

East Capitol Center for Change

www.ecccinc.org
The East Capitol Center for Change helps youth, adults, and families to develop productive, happy, and spiritually centered lives, enabling individuals to make a difference in their community and teach others to do the same.

Program Support \$20,000

Easter Seal Society for Disabled Children and Adults

www.e Seal.org
The Easter Seal Society for Disabled Children and Adults provides community-based services and education to help people with special needs achieve independence.

Capital Campaign \$25,000

Green Door

www.greendoor.org
Green Door prepares women and men with severe and persistent mental illness to work and live independently in the community.

Program Support \$20,000

Inova Health System Foundation

www.inova.org
Inova Health System Foundation works to provide quality care and improve the health of the diverse communities it serves.

Program Support \$25,000

McClendon Center

202-737-6191
The McClendon Center provides community-based day services for adult DC residents who suffer from chronic mental illness.

Salary Support \$8,000

Northern Virginia Community College

Educational Foundation

www.nvcc.edu/foundation
Northern Virginia Community College houses the Medical Mall to provide culturally appropriate health care and train immigrants in health care careers.

Program Support \$100,000

Northern Virginia Family Service

www.nvfs.org
Northern Virginia Family Service provides counseling, social work, and community outreach programs to the Northern Virginia community.

Program Support \$15,000

Planned Parenthood of Metropolitan Washington

www.ppmw.org
Planned Parenthood of Metropolitan Washington supports and advocates for the right of every person to make responsible, informed reproductive health choices, and provides low-income, at-risk individuals with confidential services.

Program Support \$25,000

Pregnancy Aid Centers

301-441-9150
Pregnancy Aid Centers provides culturally sensitive medical and mental health care to low-income uninsured women and adolescents.

Salary Support \$15,000

Primary Care Coalition of Montgomery County

www.primarycarecoalition.org
The Primary Care Coalition of Montgomery County works to increase access to primary and specialty health care for Montgomery County's low-income, uninsured children and adults.

Program Support \$20,000

PWHS Foundation

www.pwhs.org
The PWHS Foundation supports the Prince William Health System, which works to fill the need for more primary care providers to serve the uninsured in western Prince William County.

Program Support \$25,000

Washington AIDS Partnership

www.washingtonaidspartnership.org
The Washington AIDS Partnership provides strategic grantmaking to reduce the number of new HIV infections in our region, and to improve the lives of those already infected with HIV/AIDS.

General Operating Support \$300,000

Washington Free Clinic

www.wfclinic.org
The Washington Free Clinic provides a broad range of primary health care services to an increasing number of people who lack access to health care.

General Operating Support \$20,000

Woodley House

www.woodleyhouse.org
Woodley House provides comprehensive recovery-based mental health services to adults and children with severe mental disabilities.

Management Development \$8,000

Homelessness & Hunger

Arlington Street People's Assistance Network

www.a-span.org
The Arlington Street People's Assistance Network helps homeless people in Arlington County get off the streets and live lives of dignity.

Program Support \$20,000

Catholic Charities of the Archdiocese of Washington

www.catholiccharitiesdc.org
Catholic Charities of the Archdiocese of Washington cares for those who are poor, shelters those who are homeless, protects those who are vulnerable and oppressed, and helps people who are in need.

Management Assistance Program \$25,000

Community Council for the Homeless at Friendship Place

http://cchfp.org
The Community Council for the Homeless offers counseling, case management, referrals, medical and psychiatric care, and housing to homeless people in Ward 3.

Salary Support \$20,000

Community Family Life Services

www.cflsdc.org
Community Family Life Services resolves short-term crisis needs and enables people to become permanently self-sufficient.

General Operating Support \$35,000

Community Tax Aid

www.gwscpa.org/cta
Community Tax Aid provides low-income people in Greater Washington with free assistance in preparing and submitting state and federal tax returns.

Program Support \$5,000

Fairfax Area Christian Emergency

and Transitional Services

www.facetscares.org
Fairfax Area Christian Emergency and Transitional Services provides hot meals, case management, and emergency assistance to homeless and low-income people in Fairfax County.

Salary Support \$15,000

Food & Friends

www.foodandfriends.org
Food and Friends provides home-delivered meals, groceries, and companionship to people living with HIV/AIDS and other life-challenging illnesses.

Capital Campaign \$50,000

Montgomery County Coalition for the Homeless

www.mccc.net
The Montgomery County Coalition for the Homeless provides shelter, services, and advocacy for homeless people in Montgomery County.

Program Support \$25,000

Samaritan Inns

www.samaritaninns.org
Samaritan Inns provides housing and services to homeless men and women to help them overcome their drug and alcohol addictions and reclaim their lives.

Salary Support \$20,000

Tides Center

www.communityharvestdc.org
The Tides Center sponsors Community Harvest, which creates a locally rooted, sustainable food system that meets the needs of both low-income communities and small farmers in the DC region.

Program Support \$25,000

Management Assistance Program \$10,000

Housing

Arlington Partnership for Affordable Housing

www.apah.org
The Arlington Partnership for Affordable Housing provides safe, affordable housing opportunities to low- and moderate-income families and individuals in Arlington County.

Salary Support \$7,500

Capital Area Asset Building Corporation

www.caab.org
The Capital Area Asset Building Corporation helps District nonprofits run financial literacy and individual development account programs for low-income people.

General Operating Support \$30,000

Coalition for Nonprofit Housing & Economic Development

www.enhed.org
The Coalition for Nonprofit Housing and Economic Development strengthens and promotes the work of the District's nonprofit housing and economic development organizations.

General Operating Support \$30,000

Community Preservation and Development Corporation

www.epdc.org
The Community Preservation and Development Corporation preserves housing for low- and moderate-income people in Greater Washington, providing services to help residents improve their lives.

Program Support \$25,000

Cornerstone

www.cornerstonedc.org
Cornerstone provides loans, grants, and lines of credit to individuals and groups developing affordable housing for District residents with serious and persistent mental illness.

General Operating Support \$30,000

East of the River Community Development Corporation

www.eredc.org
East of the River Community Development Corporation develops affordable housing, promotes business and economic development, and helps build human capital in Ward 8 neighborhoods.

Program Support \$20,000

Enterprise Foundation

www.enterprisefoundation.org
The Enterprise Foundation helps low-income people move out of poverty into the mainstream of American life.

Program Support \$40,000

Gateway Municipalities Community Development Corporation

www.gateway-cdc.org
The Gateway Community Development Corporation was formed by the residents of Brentwood, North Brentwood, and Mount Rainier to rejuvenate their community, mainly through the arts.

General Operating Support \$25,000

Good Shepherd Housing and Family Services

www.goodhousing.org
Good Shepherd Housing and Family Services helps families and individuals find and keep decent housing and provides personal and financial support.

Management Assistance Program \$20,000

HIP Services

www.hiphomes.org
Housing Initiative Partnership creates housing for low-income people in Prince George's County.

Program Support \$20,000

Jubilee Housing

www.jubileehousing.org
Jubilee Housing provides affordable rental housing and services to 850 low-income adults and children in the Adams Morgan neighborhood of DC.

General Operating Support \$30,000

Management Assistance Program \$25,000

Local Initiatives Support Corporation

www.lisenet.org/washingtondc
Washington DC Local Initiatives Support Corporation provides financial support and technical expertise to community development corporations that develop affordable housing, community facilities, and businesses and jobs.

Program Support \$10,000

Manna Community Development Corporation

www.mannadc.org
Manna Community Development Corporation is a progressive organizing and equitable community development organization working primarily in the Shaw neighborhood of DC.

General Operating Support \$2,000

National Housing & Community Development Law Project

www.nhlp.org
The National Housing Law Project provides training, legal assistance, research, and public policy advocacy for housing advocates and resident organizations around the country.

Program Support \$15,000

Washington Regional Network for Livable Communities

www.washingtonregion.net
The Washington Regional Network for Livable Communities promotes transportation and land use policies and neighborhood designs that enhance communities and protect the environment.

General Operating Support \$20,000

Immigrant Communities

Asian American LEAD

www.aalead.org
Asian American LEAD provides culturally competent, child-centered, and family-focused programs for Vietnamese and Amerasian youth.

General Operating Support \$20,000

CASA of Maryland

www.casademaryland.org
CASA of Maryland improves the social and economic well-being of the Latino community in Maryland.

Program Support \$25,000

Management Assistance Program \$20,000

Center for Multicultural Human Services

www.cmhs.org
The Center for Multicultural Human Services focuses on meeting the mental health and related needs of refugee and immigrant children and families.

Program Support \$20,000

Chinese Community Church of Washington, DC

www.chinatownsdc.org
The Chinese Community Church of Washington, DC houses the Chinatown Service Center to provide secular social services to the low-income Chinese American community in DC.

General Operating Support \$10,000

Program Support \$15,000

Community Foundation for the National Capital Region

www.cfncr.org
The Community Foundation for the National Capital Region sponsors the Village, a multicultural, multi-tenant nonprofit facility in Greater Silver Spring.

Program Support \$25,000

Community Foundation for the National Capital Region

www.cfncr.org
The Community Foundation for the National Capital Region houses the Bridging Differences Initiative, which focuses on the increasing diversity of the region and promotes the value of inclusiveness.

Program Support \$70,000

Council of Latino Agencies

www.consejo.org
The Council of Latino Agencies supports and promotes multicultural organizations that strengthen Greater Washington's Latino community.

Management Assistance Program \$15,000

Educational Video in Spanish

www.evstv.org
Educational Video in Spanish is a progressive television production company dedicated to improving the quality of life for Latino families through public education.

Program Support \$23,500

Hispanic Committee of Virginia

www.hcva.org
The Hispanic Committee of Virginia helps families in Northern Virginia overcome barriers of language, culture, isolation, and poverty so they can access community services and achieve self-sufficiency.

Program Support \$20,000

Institute for Family Development/Centro Familia

www.centro-familia.org
Centro Familia offers training, technical assistance, and mentoring to Latinas who want to become licensed family child care providers.

Program Support \$25,000

Korean American Family Counseling Center

www.kafcc.org
The Korean American Family Counseling Center promotes and strengthens family unity in the Asian-American community and addresses the needs of Korean parents, children, and youth.

General Operating Support \$17,500

Korean Community Service Center of Greater Washington

www.kcsewg.org
The Korean Community Service Center of Greater Washington provides social services, education, and advocacy to help Asian Americans and new immigrants adjust to life in the US.

Program Support \$30,000

Neighbors' Consejo

www.neighborsconsejo.org
Neighbors' Consejo empowers low-income, homeless, and addicted people in crisis to move toward social and economic self-sufficiency.

General Operating Support \$20,000

New Neighbors Education Center of Northern Virginia

www.nneducation.org
New Neighbors Education Center of Northern Virginia provides educational programs and related services to help immigrant and refugee families become self-sufficient and well-integrated.

General Operating Support \$20,000

Law & Justice

ASHA-Asian Women's Self-Help Association

www.ashaforwomen.org
The Asian Women's Self-Help Association offers support and services to Indian, Pakistani, Bangladeshi, Sri Lankan, and Nepalese women who have experienced violence in their homes.

General Operating Support \$12,000

Management Assistance Program \$10,000

Asian Pacific American Legal Resource Center

www.apalrc.org
The Asian Pacific American Legal Resource Center works to eradicate language and cultural barriers to bring existing legal services and resources within reach of Asian Pacific Americans.

General Operating Support \$30,000

Asian/Pacific Islander Domestic Violence Resource Project

www.dvrp.org
The Asian Pacific Islander Domestic Violence Resource Project provides culturally and linguistically appropriate services for Asian/Pacific Islander victims of domestic violence.

General Operating Support \$25,000

Ayuda

www.ayudainc.org
Ayuda provides community-based legal services to immigrants in the areas of immigration, domestic violence, and domestic relations.

Management Assistance Program \$15,000

Bread for the City

www.breadforthe-city.org
Bread for the City provides vulnerable residents of Washington, DC with comprehensive services including food, clothing, medical, legal, and social services in an atmosphere of dignity and respect.

Program Support \$20,000

Capital Area Immigrants' Rights Coalition

www.cairoalition.org
The Capital Area Immigrants' Rights Coalition advances the human and civil rights of low-income immigrants and refugees.

Program Support \$25,000

Children's Law Center

www.childrenslawcenter.org
The Children's Law Center provides a comprehensive range of legal services to poor children in the District of Columbia to help them find safe, permanent homes and education, health, and social services.

Program Support \$20,000

DC Children's Advocacy Center

www.safeshores.org
The DC Children's Advocacy Center (Safe Shores) provides a coordinated and child-friendly approach to the investigation and prosecution of civil and criminal child abuse cases in DC.

General Operating Support \$20,000

DC Employment Justice Center

www.dcejc.org
The DC Employment Justice Center works to secure and enforce the rights of low-income workers in Greater Washington.

Program Support \$25,000

DC Law Students in Court Program

202-638-4798
The DC Law Students in Court Program provides legal services to low-income DC residents who cannot afford to hire attorneys.

General Operating Support \$20,000

DC Prisoners' Legal Services Project

www.dcpriisonerhelp.org
The DC Prisoners' Legal Services Project provides civil legal services and advocates for the humane treatment and the dignity of all persons convicted or charged with a criminal offense under DC laws.

General Operating Support \$20,000

Management Assistance Program \$10,000

DC Rape Crisis Center

www.dcecc.org
The DC Rape Crisis Center offers free crisis intervention services to survivors of sexual violence, as well as assault prevention education for community residents.

Salary Support \$20,000

Federal City Council

www.federalcitycouncil.org
The Federal City Council is committed to enhancing the nation's capital through projects that strengthen and reform the city.

Program Support \$25,000

Human Rights First

www.humanrightsfirst.org
Human Rights First advances justice, human dignity, and respect for the rule of law by advocating and providing direct legal services for asylum seekers and refugees.

Program Support \$30,000

Just Neighbors Ministry

www.justneighbors.org
Just Neighbors Ministry provides immigration legal services to low-income immigrants in Northern Virginia.

General Operating Support \$25,000

Legal Aid Justice Center

www.justice4all.org
The Virginia Justice Center, a project of the Legal Aid Justice Center, works to combat the exploitation of day laborers and other low-wage immigrant workers through legal advocacy and education.

General Operating Support \$25,000

Legal Counsel for the Elderly

www.aarp.org/lce
Legal Counsel for the Elderly advocates for and provides free legal services for DC's elderly residents.

Program Support \$20,000

Legal Services of Northern Virginia

www.lsnv.org
Legal Services of Northern Virginia serves low-income Northern Virginia residents who are unable to afford private legal counsel.

Program Support \$20,000

Our Place

www.ourplacedc.org
Our Place provides women who are or have been incarcerated with the support and resources they need to resettle successfully in the community, reunite with their families, and find decent housing and jobs.

Program Support \$20,000

Rebecca Project for Human Rights

www.rebeccaproject.org
The Rebecca Project for Human Rights is a legal and policy organization for low-income families struggling with intersecting issues of economic marginality, substance abuse, access to family-oriented treatment, and the criminal justice system.

Program Support \$20,000

Grantees continued

Tahirih Justice Center

www.tahirih.org

The Tahirih Justice Center seeks justice for women fleeing international human rights abuses, particularly gender-based persecution and human trafficking.

General Operating Support \$25,000

Management Assistance Program \$8,500

Visitors' Service Center

www.vscedjails.org

Visitors' Service Center provides pre-trial assistance to defendants in DC Superior Court and inmates of DC jails so these individuals and their families can get timely responses to urgent requests.

Management Assistance Program \$5,000

Washington Lawyers' Committee for Civil Rights and Urban Affairs

www.washlaw.org

The Washington Lawyers' Committee for Civil Rights and Urban Affairs works to address poverty and discrimination through pro bono lawyers' services.

Program Support \$20,000

Washington Legal Clinic for the Homeless

www.legaleclinic.org

The Washington Legal Clinic for the Homeless provides free legal services to people who are homeless or at risk of becoming homeless, and advocates on behalf of poor people in the District.

General Operating Support \$20,000

Women Empowered Against Violence

www.weaveincorp.org

Women Empowered Against Violence provides holistic legal, counseling, and case management services to domestic violence victims in DC.

Program Support \$20,000

Nonprofit Sector & Regional Issues

Advocacy Institute

www.advocacy.org

The Advocacy Institute works to make social justice leadership strategic, effective, and sustainable in pursuit of a just world.

Nonprofit Sector Strengthening \$10,000

Alliance for Nonprofit Management

www.allianceonline.org

The Alliance for Nonprofit Management works to increase the effectiveness of individuals and organizations that help nonprofits build their power and impact.

Nonprofit Sector Strengthening \$1,000

Asian Americans/Pacific Islanders in Philanthropy

www.aapip.org

Asian Americans/Pacific Islanders in Philanthropy works to help transform philanthropy by engaging more members of the Asian American/Pacific Islander community in the philanthropic process.

Nonprofit Sector Strengthening \$1,000

Catalogue for Philanthropy

www.catalogueforphilanthropy.org

The Catalogue For Philanthropy seeks to educate and excite donors about philanthropy, provide an annual showcase of some of the best examples of philanthropy in action, and improve charitable giving.

Nonprofit Sector Strengthening \$20,000

Center for Nonprofit Advancement

www.nonprofitadvancement.org

The Center for Nonprofit Advancement (formerly the Washington Council of Agencies) strengthens, promotes, and represents nonprofit organizations based in Greater Washington to help them better meet the diverse needs of their communities.

Program Support \$15,000

Center on Budget and Policy Priorities

www.cbpp.org

The Center on Budget and Policy Priorities houses the DC Fiscal Policy Institute, which analyzes the District's fiscal issues and their implications for low- and moderate-income residents.

Program Support \$25,000

CompassPoint Nonprofit Services

www.compasspoint.org

CompassPoint Nonprofit Services works to increase the effectiveness and impact of people working and volunteering in the nonprofit sector.

Nonprofit Sector Strengthening \$80,000

Council on Foundations

www.cof.org

The Council on Foundations promotes responsible and effective grantmaking, enhances the understanding of organized philanthropy, and secures and maintains public policy supportive of philanthropy.

Nonprofit Sector Strengthening \$16,070

Foundation Center

www.foundationcenter.org

The Foundation Center maintains a database on foundations and corporate giving, provides educational programs, maintains a content-rich website, and tracks trends in foundation growth and giving.

Nonprofit Sector Strengthening \$17,500

Grantmakers for Children, Youth and Families

www.gcyf.org

Grantmakers for Children, Youth and Families works to increase the ability of organized philanthropy to improve the well-being of children, youth, and families.

Nonprofit Sector Strengthening \$1,500

Grantmakers for Education

www.edfund.org

Grantmakers for Education works to strengthen philanthropy's capacity to improve educational outcomes for all students.

Nonprofit Sector Strengthening \$1,000

Grantmakers for Effective Organizations

www.geofunders.org

Grantmakers for Effective Organizations is dedicated to promoting learning and encouraging dialogue among funders committed to the field of organizational effectiveness.

Nonprofit Sector Strengthening \$5,000, \$17,500

Grantmakers in Health

www.gih.org

Grantmakers in Health works to foster communication and collaboration among grantmakers and others, and to help strengthen the grantmaking community's knowledge, skills, and effectiveness.

Nonprofit Sector Strengthening \$2,000

Grantmakers in the Arts

www.giarts.org

Grantmakers in the Arts strengthens arts grantmaking by improving communication and promoting meaningful support of arts and culture.

Nonprofit Sector Strengthening \$5,000

Greater DC Cares

www.dc-cares.org

Greater DC Cares trains and places volunteers with local nonprofit organizations.

Nonprofit Sector Strengthening \$20,000

Independent Sector

www.independentsector.org

Independent Sector works to create a national forum capable of encouraging giving, volunteering, and nonprofit initiatives that serve people, communities, and causes.

Nonprofit Sector Strengthening \$6,638

Institute for Policy Studies

www.hotsalsa.org

The Institute for Policy Studies sponsors the Social Action & Leadership School for Activists to provide affordable classes to community activists and nonprofit professionals in DC.

Nonprofit Sector Strengthening \$10,000

La Piana Associates, Inc.

www.lapiana.org

La Piana Associates is a management consulting firm dedicated to helping nonprofit organizations become stronger, more effective, and sustainable for the long term.

Nonprofit Sector Strengthening \$20,000

Maryland Association of Nonprofit Organizations

www.marylandnonprofits.org

The Maryland Association of Nonprofit Organizations works to strengthen and support nonprofits' ability to serve the community, and to enhance public understanding of, confidence in, and support for the nonprofit sector.

Nonprofit Sector Strengthening \$15,000

National Arts Stabilization Fund

www.artstrategies.org

The National Arts Stabilization Fund, operating as National Arts Strategies, provides leadership development programs for arts and culture organizations.

Nonprofit Sector Strengthening \$25,000

Neighborhood Funders Group

www.nfg.org

The Neighborhood Funders Group strengthens the capacity of organized philanthropy to understand and support community-based efforts to organize and improve the economic and social fabric of low-income urban neighborhoods and rural communities.

Nonprofit Sector Strengthening \$1,000

Nonprofit Finance Fund

www.nonprofitfinancefund.org

The Nonprofit Finance Fund serves as a development finance institution for nonprofit organizations, working to fill their overall need for capital through financing and advisory services.

General Operating Support \$40,000

Nonprofit Roundtable of Greater Washington

www.nonprofitroundtable.org

The Nonprofit Roundtable of Greater Washington works to build the strength, influence, and visibility of the nonprofit sector in Greater Washington.

Nonprofit Sector Strengthening \$1,000

Northern California Grantmakers

www.gcir.org

Grantmakers Concerned with Immigrants and Refugees seeks to promote the contributions and address the needs of the growing and increasingly diverse population of immigrants and refugees.

Nonprofit Sector Strengthening \$1,000

NPower Greater DC Region

www.npowerdcr.org

NPower Greater DC Region helps community-based nonprofit organizations better fulfill their missions by becoming savvy users of technology.

Nonprofit Sector Strengthening \$40,000

Management Assistance Program \$10,000

Rockefeller Family Fund

www.gmnetwork.org

The Rockefeller Family Fund houses the Grants Managers Network, which supports grants managers representing hundreds of grantmakers.

Nonprofit Sector Strengthening \$1,000

Washington Regional Association of Grantmakers

www.washingtongrantmakers.org

The Washington Regional Association of Grantmakers promotes and supports effective and responsible philanthropy by serving the needs of grantmakers in Greater Washington.

Nonprofit Sector Strengthening \$8,500

Management Assistance Program \$25,000

Washington Regional Association of Grantmakers

www.TouchDC.org

The Washington Regional Association of Grantmakers houses TouchDC, which promotes safe and convenient online charitable giving to organizations in Greater Washington.

Nonprofit Sector Strengthening \$50,000



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Nonprofit Sector Fund

In 1994, Meyer became one of the first private foundations in the country to establish a fund to support capacity building for grantees and to strengthen the region's nonprofit sector. A decade later, the Nonprofit Sector Fund has become a nationally recognized model for regional nonprofit capacity building. The Nonprofit Sector Fund includes three programs: management assistance, nonprofit sector strengthening, and cash flow loans.

In 2004, the Management Assistance Program provided funding to help 30 grantees

- conduct strategic planning and organizational assessments;
- improve their financial systems;
- strengthen their boards;
- plan for leadership transitions; and
- work in other ways to build effectiveness and sustainability.

Based on decades of experience with hundreds of nonprofits, Meyer believes the success of our grantees is closely linked to the vision, talent, and skill of their executive leaders. At the same time, research shows accelerating turnover in these key positions, combined with a lack of support systems for current and aspiring executive directors. As our board and staff discussed the future of the Nonprofit Sector Fund, we reaffirmed our belief that strong and stable executive leadership is essential to our grantees' success — and that Meyer can help address unmet needs of nonprofit executives.

As a result, in 2004 we began to focus the Nonprofit Sector Fund on strengthening executive leadership. Through the Management Assistance Program, we helped organizations plan for executive transitions, develop existing leaders, and strengthen the board-executive partnership. Through the Nonprofit Sector Strengthening program, we supported initiatives focused on executive leaders.

In partnership with the national affinity group Grantmakers for Effective Organizations, Meyer commissioned a literature review to help grantmakers and other nonprofit leaders deepen their understanding of leadership development and its relationship to organizational effectiveness. This report, published in June 2005, reveals that there has been little study of the connection between these two growing fields, and suggests an organizing framework to help grantmakers support leadership development. The report is available at www.geofunders.org.

Meyer also provided lead funding for CompassPoint Nonprofit Services, a nonprofit training and consulting organization, to expand its ground-breaking research on executive leadership. CompassPoint will survey a broadly representative group of nonprofit executives in half a dozen regions throughout the country, including Greater Washington. A survey report will be available by December 2005. To read the results of a similar survey conducted in 2001 or to contact CompassPoint, visit www.compasspoint.org.

To learn more about the Nonprofit Sector Fund or to view complete application guidelines, visit www.meyerfoundation.org.

Financial Highlights

Statement of Financial Position For Year Ending December 31, 2004

ASSETS	
Cash and cash equivalents	\$ 3,293,045
Accounts receivable	288,596
Nonprofit sector fund loans receivable, net	170,000
Investments	180,481,918
Property and equipment, net	164,105
Deposits	33,899
Total assets	\$ 184,431,563
LIABILITIES	
Current liabilities	
Accounts payable and accrued expenses	\$ 143,328
Grants payable	1,050,000
Total current liabilities	1,193,328
Long-term liabilities	
Grants payable, net	1,333,458
Total liabilities	\$ 2,526,786
UNRESTRICTED NET ASSETS	
Board designated	\$ 14,145
Undesignated	181,890,632
Total unrestricted net assets	\$ 181,904,777
Total liabilities and net assets	\$ 184,431,563

Statement of Activities For Year Ending December 31, 2004

REVENUES	
Dividends and interest	\$ 4,316,251
Realized gain (loss) on sale of investments	15,935,162
Unrealized gain (loss) in investments	(626,259)
Contributions	5,500
Other income	5,710
Total revenues	\$ 19,636,364
EXPENSES	
Program	\$ 9,386,354
Investment activities	1,465,440
Management and general	367,544
Total expenses	\$ 11,219,338
Increase in unrestricted net assets	\$ 8,417,026
Unrestricted net assets at beginning of year	\$ 173,487,751
Unrestricted net assets at end of year	\$ 181,904,777

Guidelines FOR MEYER'S GRANTMAKING PROGRAM

The Meyer Foundation awards grants to nonprofit organizations that serve the people and communities of Greater Washington. Grants fall in seven program areas: arts, heritage, and culture; community service; education; health and mental health; law and justice; neighborhood development and housing; and nonprofit sector strengthening.

Eligibility

To be eligible for consideration, an applicant must be

A nonprofit organization with tax-exempt status under section 501(c)(3) of the Internal Revenue Code, and organized and operated for charitable purposes.

Located within and primarily serving the Washington, DC region, defined as the District of Columbia; Montgomery, Prince George's, Calvert, Charles, and St. Mary's counties in Maryland; and Arlington, Fairfax, Loudoun, Prince William, and Stafford counties and the cities of Alexandria, Falls Church, Manassas, and Manassas Park in Northern Virginia.

The Foundation generally WILL NOT consider requests to fund

- Individuals, either through scholarships or other forms of financial assistance
- Scientific or medical research
- Sectarian purposes (programs that promote religious doctrine)
- Special events or conferences
- Endowments

How to Apply

The Meyer Foundation uses a two-step application process:

Step One

Organizations seeking funding from the Meyer Foundation are required to first submit a letter of inquiry (LOI).

Step Two

Foundation staff will review all letters of inquiry. The Foundation will notify applicants of its interest within two months of the LOI deadline.

If the work described in the LOI is selected for further consideration, a program officer will schedule a meeting to discuss the request. At that time, the Foundation may invite a full proposal, due on a date agreed upon by the program officer and the organization. Invitation to submit a full proposal does not guarantee funding of the request. Uninvited proposals will not be accepted.

For complete instructions on submitting an LOI, deadlines, or to download an LOI cover sheet, please visit www.meyerfoundation.org.



Overview of Funds Committed in 2004

	No. of Grants	\$ Amount Committed	% of Subtotal
GENERAL GRANTMAKING			
Arts, Heritage and Culture	51	\$2,618,000	39%
Community Service	37	\$883,000	13%
Education	36	\$990,000	15%
Health and Mental Health	23	\$1,079,000	16%
Law and Justice	23	\$557,000	8%
Neighborhood Development and Housing	26	\$619,500	9%
SUBTOTAL	196	\$6,746,500	100%
NONPROFIT SECTOR ADVANCEMENT FUND			
Management Assistance Program	30	\$450,000	35%
Nonprofit Sector Strengthening	28	\$416,708	32%
Cash Flow Loan Program	7	\$416,750	32%
SUBTOTAL	65	\$1,283,458	100%
GRAND TOTAL	261	\$8,029,958	

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