



FOCUS ON LEADERSHIP

MEYER FOUNDATION 2004 Annual Report



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The Meyer Foundation works to develop Greater Washington as a community by supporting capable, community-based nonprofit organizations that foster the well-being of all people in the region. We are especially concerned about low-income people and creating healthy neighborhoods. We value and seek to promote the region's diversity.

**WE ACCOMPLISH OUR WORK BY:**

- identifying visionary and talented nonprofit leaders.
- making early and strategic investments in nonprofit organizations.
- strengthening the organizational capacity of nonprofits in the region.
- promoting a strong and influential nonprofit sector.
- building partnerships to foster the sector's work.
- serving as a resource to other donors who want to make effective charitable investments in the region.

## The need is still great.

We live in a region of enormous wealth, yet many families struggle to provide for their children. Some of our neighbors can't find jobs that pay a living wage. Others are forced to move their families because their neighborhoods have become unaffordable, and many find medical care beyond their reach.

Fortunately, our region is graced with committed nonprofit leaders determined to solve these problems through organizations that serve our most vulnerable neighbors.

Meyer's work is based on supporting and respecting these skilled nonprofit leaders. We see our programs as ways to nurture extraordinary executive and artistic directors—helping them do better what they already do well. Many of the organizations in this report received their first grants from Meyer, because we believe in investing early in promising talent.

This annual report shines a light on 12 of the visionary nonprofit leaders who work tirelessly on behalf of others. They are creative. They are tenacious. They put the well-being of their community above all else. We can learn from them, and we can learn how to cultivate leadership in others to ensure that critical needs are met long after the current generation of leaders has gone.

The Meyer Foundation values bold and compassionate leaders, and we honor them here. We encourage you to support their work so they, in turn, can continue to strengthen families; build neighborhoods where we feel privileged to live; and heal us in body, mind, and spirit.

Sincerely,



Julie L. Rogers, President



James W. Jones, Chairman

## Focus on Nonprofit Leadership

Today they're working on the front lines to make sure people are fed and clothed, sheltered and educated, nurtured and inspired. **But tomorrow they may be gone, burned out by long hours, low pay, and little appreciation.** Nonprofit executive directors fill critical roles in our communities, but the demands of the job may drive them away when we need them most.

The Meyer Foundation has invested in visionary leaders for 60 years. We understand that outstanding executive leaders are the key to successful nonprofits. We've also seen, and learned from research in the field, that **being a nonprofit executive isn't easy.** A 2001 study by CompassPoint Nonprofit Services, sponsored by Meyer, found that in Greater Washington:

**2/3** of executive directors were serving in the position *for the first time.*

**2/3** of executive directors who planned to stay in the nonprofit sector said they would *not* want to serve as executive directors again.

**3/4** of executive directors planned to *leave their positions* within five years.





Greater Washington is not unique in this respect. Here and across the country, nonprofit executive directors give their hearts and minds to the enrichment of their communities. **We need to honor their commitment by finding new ways to support them in their work.**

**As board members, we can pay closer attention to executive and artistic directors, to ensure that they have the tools and encouragement to keep going. As donors, we can invest in systems of support that enhance the time, energy, and resources that nonprofit leaders bring to their jobs. As a community, we can cultivate leaders who have the potential and the desire to serve.**

Over the coming year, the Meyer Foundation will be deepening its commitment to strengthening nonprofit leadership. New research will help us map the current system of support for nonprofit executive directors. Meyer support will enable nonprofit leaders to get executive coaching and strengthen their management skills.

The 12 nonprofit leaders profiled in this annual report have compelling personal stories as well as extraordinary vision and talent. Most of them were the founders of their organizations and were supported early in their careers by the Meyer Foundation. Many lived in poverty, or experienced the issues they address in their work. In all cases, **we can learn from them** — about the issues they fight for with such great passion, and the communities they serve.

**We invite you to meet 12 extraordinary leaders who are transforming Greater Washington.**



“I don’t consider myself a leader,” says Dominic Moulden, clear that Manna CDC is not about him, but about everyone who contributes to DC’s Shaw community. Moulden came to DC to study theology after doing community organizing in the East Baltimore neighborhood where he grew up. He was asked to head Manna CDC when it was created in 1997 by its parent organization, Manna, Inc.

Manna CDC works with Shaw’s African American residents to help them solve housing, employment, and development issues through organizing. Devastated by the 1960s riots, Shaw suffered for decades from a lack of investment. Recently an influx of new and wealthier residents has gentrified Shaw so long-time residents can’t afford to stay. Manna CDC teaches people who sustained the neighborhood through tough times how to advocate for their right to live and raise their families there and work for a decent wage.

The organization helped residents of 1330 7<sup>th</sup> Street NW buy their building and ensure its future affordability, and is working with tenants of other buildings. A temporary employment agency Manna CDC launched helps residents gain skills they need to find promising jobs.

“People need to understand the psychological condition of these residents,” Moulden says. “They’re tired. They’re working two or three jobs, fighting the school system to get the resources their kids need, fighting their landlords to make sure the heat works.” Despite this, people in Shaw are willing to work. They ask businesses to set aside jobs for local residents and demand that the city and developers respond to the needs of the working poor.

“For some, to believe that these people can exercise leadership is difficult. It’s radical. To some folks, these people are invisible. Leadership is about creating opportunities for people who have a right to those opportunities. You can teach anyone leadership,” Moulden stresses. “You just have to be willing to invest in it.”

Meyer has supported Manna, Inc.—Manna CDC’s parent organization—with 18 grants since 1988, and supports Manna CDC through the Community Development Support Collaborative.

“You can teach anyone leadership.”

**DOMINIC T. MOULDEN**

Executive Director

Manna Community Development Corporation

[www.mannadc.org/mannacdc.htm](http://www.mannadc.org/mannacdc.htm)

“My method of operation is to see a need and fill it.”

LINDA WIMPEY

Executive Director, FACETS

[www.facetscares.org](http://www.facetscares.org)



A psychiatrist who evaluated Linda Wimpey's six-year-old foster son — the sixth foster child in her family — said that if he returned to his biological family he would end up in a mental hospital or jail. Despite this, the boy was sent back to live with his mother.

### Linda Wimpey decided that if he had to go back, so would she.

She spent the next few years teaching the boy's mother to buy and cook nutritious food, read to her kids, and become a productive parent. Now that child is pursuing a master's degree after having served in the military.

“My method of operation is to see a need and fill it,” Wimpey says. She has always admired people who help others, like the neighbors who came to the aid of her family when she was a child and her family's house in rural Georgia burned down.

A Fairfax County resident active in her church's outreach ministries, Wimpey was acutely aware of the local homeless population, many of whom were housed in motels by the county but not adequately served by overburdened social workers or county services. What started as one compassionate woman and her friends bringing hot meals to some homeless folks became FACETS, a multiservice organization serving nearly 2,000 clients each year. FACETS has been lauded for its outstanding management practices, its volunteer program, and its expertise on the needs of low-income and homeless people in Fairfax County. Wimpey works with the staff and leadership of the county on the issue.

Wimpey credits her board for generous financial and personal support that has helped FACETS thrive. Board members have sponsored board and staff retreats and leadership and fundraising trainings, and even brought in cases of food when FACETS's food pantry was empty.

“One of my gifts is a gift of vision,” says Wimpey. “A vision of hope for people who don't have it themselves. A way out of poverty. But what makes a great leader is not just having a vision, but also helping people to learn to have a vision — to create their own.”

“It’s ok to fail. It’s great to screw up and learn.  
People are afraid of it, but failure is important.”



## ERIC SCHAEFFER

Artistic Director  
Signature Theatre

[www.signature-theatre.org](http://www.signature-theatre.org)



When Eric Schaeffer created a new vision for the staging of Stephen Sondheim’s *Passion*—which suffered financially on Broadway—Schaeffer called the famously reclusive Sondheim and explained his idea. Sondheim came to see the show (which he had never watched), loved it, went backstage to congratulate the actors, and was moved to tears. Other greats such as Kander and Ebb and Terrence McNally have come to a small garage in the middle of an industrial strip in Arlington (VA) to see their work reinvented by Schaeffer.

**Signature Theatre, which Schaeffer created in 1989 with fellow actor Donna Migliaccio, is willing to put everything on the line. Signature has produced 20 world premiere plays, taking risks on new writers, knowing that it takes more time and money, but that it’s well spent when audiences confront new ideas.**

Schaeffer takes financial and artistic risks to stick to his vision of American theatre while at the same time creating a community where actors and staff feel comfortable taking chances. Provocative shows prompt audience members to write letters to Schaeffer of both praise and criticism, all of which he answers, reinforcing the community’s sense of ownership of the theatre.

Schaeffer’s emphasis on community came from his upbringing in Fleetwood, Pennsylvania, a one-stoplight town where everyone helped each other. Even folks unconnected with theatre pitched in to stage a production of *South Pacific* that required 150 people to build an island out of barrels in the town pond, and construct a stage and seating with the high school bleachers. Long before there was Signature, theatre was part of Eric Schaeffer.

Schaeffer’s leadership style is exemplified by his mantra that “it’s ok to fail. It’s great to screw up and learn. People are afraid of it, but failure is important.” Meyer has rewarded Signature’s risks with 11 grants, including two for management assistance, since 1995.

A pioneer in Arlington’s cultural landscape, in January 2006 Schaeffer will help Signature open a new state-of-the-art theatre, finally moving out of the converted garage where he has staged plays and musicals for years.

When mothers in recovery tell their stories to members and staff of the United States Congress, they see people in tears, and hear them respond with their own stories of family members who've struggled with addiction. "Regardless of your ideology," says Malika Saada Saar, founder of the Rebecca Project for Human Rights, "there's something undeniably powerful about lived experience." Saada Saar says the organization's supporters come from both sides of the aisle.

Like other local organizations, the Rebecca Project takes advantage of its proximity to Capitol Hill by connecting policymakers with individuals directly affected by their policies. The organization, which received its first Meyer grant in 2004, works to increase access nationally to family treatment for addiction, while working locally to help individuals in recovery write about their experiences and advocate for improved addiction treatment.

Imani Walker is a mother of four who tried to kick her addiction several times before she found DC's only family treatment program, the Center for Mental Health, which helped her care for her children while she focused on helping herself. Family treatment programs provide therapeutic care for the recovering individual and her children, and are more than twice as effective as programs that treat single adults only. "We brought moms to meet Capitol Hill staff to tell them that it was a miracle that we got the help we got, but it shouldn't be so hard," says Walker. She serves as director of the Rebecca Project's Sacred Authority program, which works with women who have been clean for several years.

In the 2004 federal budget, the Rebecca Project successfully lobbied for \$750,000 for family treatment locally and \$10 million for family treatment nationally. The Rebecca Project also persuaded Congress to extend the amount of time addiction recovery treatment qualifies as a work activity under the Temporary Assistance for Needy Families program, so individuals can focus on getting clean before they have to find work.

"We're trying to change the language of addiction recovery from punishment to healing," Saada Saar says. "We're giving honor to families, in particular to mothers trying to make it all work."

"We are giving honor to families."

**MALIKA SAADA SAAR** (CENTER)  
**AND IMANI WALKER**

Executive Director and Sacred Authority Director  
The Rebecca Project for Human Rights

Also pictured is Kwame Fosu, legislative counsel for the Rebecca Project

[www.rebeccaproject.org](http://www.rebeccaproject.org)

**Layli Miller-Muro could not ignore the outpouring of pleas for help.** They resulted from publicity generated by the case of Fauziya Kassindja, a 17-year-old West African woman who sought asylum in the US to escape a forced polygamous marriage and female genital mutilation. So Miller-Muro created the Tahirih Justice Center to help women fleeing from gender-based persecution. Kassindja's case, which Miller-Muro successfully argued before an immigration judge as a law student, set the precedent for gender-based persecution as grounds for asylum.

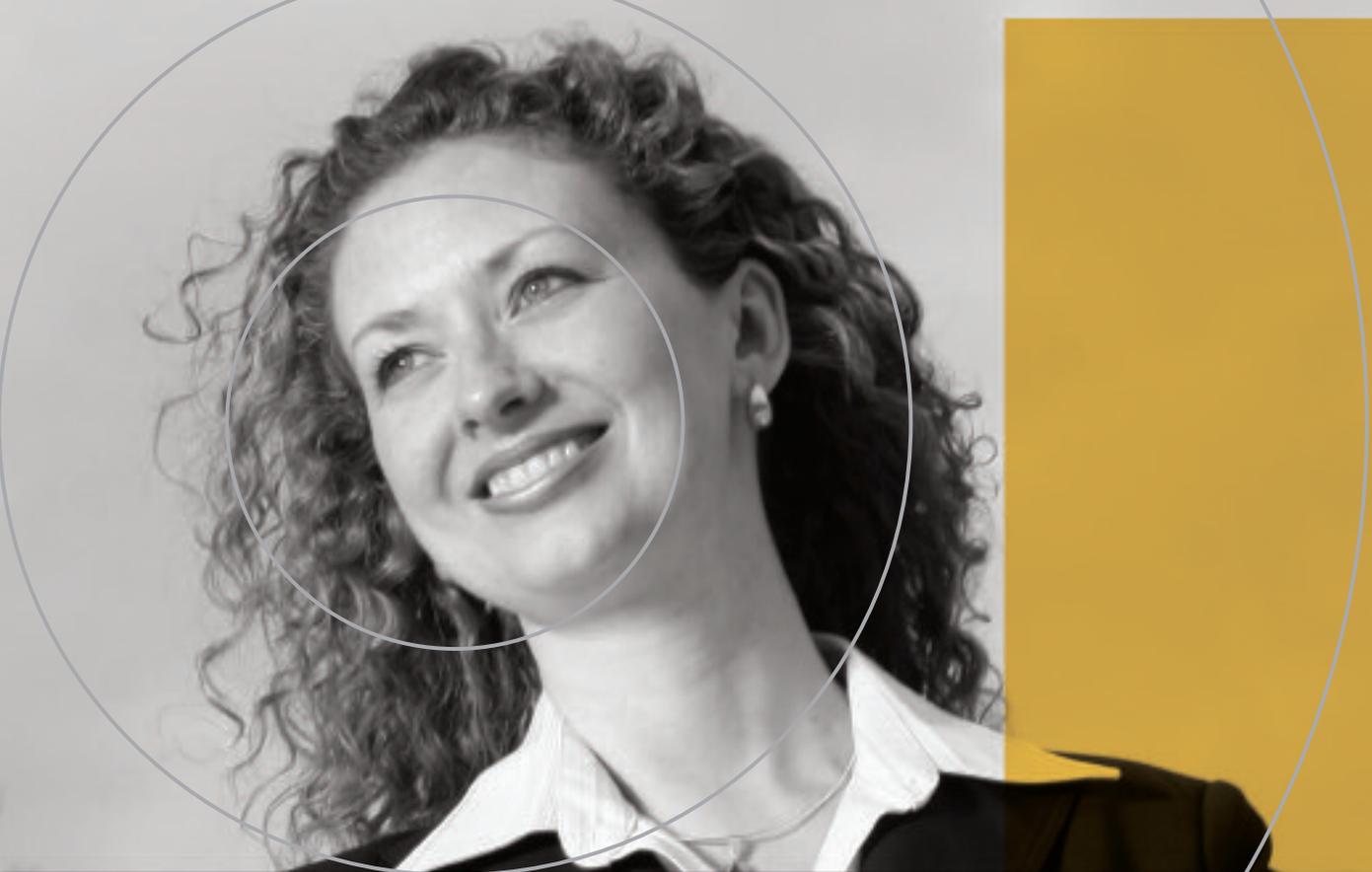
Miller-Muro's work for justice began when she was a teenager organizing a response to a race riot at her high school, and continued as she taught young people the philosophies of Dr. Martin Luther King Jr. at the King Center for Nonviolent Social Change.

**Like many executive directors, Miller-Muro didn't train for the job, but learned it by doing, creating Tahirih when she was just 23.** With the help of her board, she learned how to manage a growing staff of attorneys who, with the help of volunteer attorneys, have assisted 5,000 women. Tahirih uses the intimate knowledge of the conditions these women have lived through to inform its public policy and advocacy work.

Tahirih recently won a landmark case for a Ukrainian woman who was abused by the husband she married through an international marriage broker. Tahirih's attorneys have drafted federal legislation on human trafficking that would require mail order bride agencies to inform women of their rights and of would-be husbands' criminal records.

"Initially, I had no intention of being a lawyer — I just wanted the background to do human rights work," Miller-Muro says. "But now I'm grateful that I took the bar exam — **the Tahirih legal team has helped so many women and made such a historic difference in the law.**"

Since 1998 Tahirih has received 10 grants from the Meyer Foundation, including three for management assistance.

A black and white portrait of Layli Miller-Muro, a woman with curly hair, smiling and looking upwards. The portrait is framed by a thin white circle. The background of the entire page features a large, semi-transparent circle and a yellow-to-blue gradient bar at the bottom. The US Capitol building is visible in the bottom right corner.

**LAYLI MILLER-MURO**

Executive Director  
Tahirih Justice Center

[www.tahirih.org](http://www.tahirih.org)

**"The Tahirih legal team has helped  
so many women."**

“I get involved in their lives because people got involved with me.”

## FABIAN BARNES

Artistic Director

Dance Institute of Washington

[www.danceinstitute.org](http://www.danceinstitute.org)



If he needs to, Fabian Barnes will help a dancer rent an apartment or help a dance student get a doctor's appointment. “I get involved in their lives because people got involved with me,” Barnes says. “You do what you do to facilitate the work. You have to be very creative, and not just in the studio.”

The youngest of 10 children, Barnes enrolled in dance classes at age 11, hoping to give life to his daydreams of performing on stage. He was a soloist with the Dance Theater of Harlem, where he danced for 15 years, when he was asked to teach dance to DC kids one summer. He was hooked, thrilled by the opportunity “to provide that same experience I had to young people — to see them live out a dream.”

Barnes created the Dance Institute of Washington in 1987 as a part-time program. **When he stopped dancing professionally in 1995, Dance Institute became a year-round opportunity to teach kids who live in public housing and kids from the suburbs the joy and discipline of dance.** Dance Institute of Washington received its first grant from Meyer, which helped the organization obtain funding from other foundations. Barnes is challenged by the unique demands of leadership in the contrasting spheres of nonprofit management, teaching, and dance. In 2005 Dance Institute will break ground on its own building, which will open up its classes to a wider audience.

“I feel pretty fortunate that when I was a child I dreamed of this and I did it,” Barnes says. “I was able to use my body to communicate. I danced for my supper and traveled around the world.” Now Barnes cultivates the next generation of young people who want to give themselves to dance.

“Whenever I see a young person pregnant, I see myself over and over.”



**JOSIE BOWEN**  
Executive Director  
Youth Professional Development  
[www.ypd-md.org](http://www.ypd-md.org)



When Josie Bowen became a mom at 17, her parents were deeply disappointed. Her self-esteem plummeted. “Parents have dreams for their children,” she says, “and getting pregnant while still in school is not one of them. Whenever I see a young person pregnant, I see myself over and over.”

Bowen knows first-hand that teen parents want to finish school and find good jobs so they can support themselves and their families. All they need, she asserts, is support from caring adults and connections to good opportunities. She founded Youth Professional Development in Prince George’s County (MD) to provide those resources.

Determined to support herself and her daughter, Bowen built a life and a career, always envisioning helping teenagers in her situation. “What kept me focused was that once I had achieved my goals, I then knew I had to reach back and help others.

**For Bowen, that commitment has meant that nearly 1,000 young parents have received training, finished school, or found jobs with Youth Professional Development’s help.**

Bowen marshals the entrepreneurial skills developed throughout her careers in government and business, along with her extensive network, to advocate for teen parents and convince local businesses that, despite the risk, hiring young parents is a wise investment. “Teens get to work in an environment with great technology and where they have their own offices,” says Bowen. “It gives them an opportunity to see potential in their future.”

YPD has received four Meyer grants since 2000.

As a student leader and union member in his native country, Gustavo Torres learned about the causes of the poverty his family had experienced. Despite threats to his life, Torres organized people to fight oppression. Committed to doing more and unafraid of danger, he moved to Central America in the 1980s to work as a journalist and union leader in Nicaragua, Honduras, and El Salvador, even though organizers like him were sometimes kidnapped or killed.

Torres came to CASA of Maryland in 1992 as a community organizer and became executive director two years later. The largest nonprofit serving Latinos in Maryland, CASA has helped thousands of immigrants learn English, find jobs, become US citizens, and fight for their rights. Meyer has awarded CASA 13 grants since Torres became executive director in 1994, including two for management assistance.

At the annual meeting of CASA and the Maryland Latino Coalition for Justice (which Torres helped create), attended by 150 members, Torres arrived with an ambitious agenda all laid out — jobs, housing, and health care were his priorities for the Latino community. But the community had other ideas. They wanted driver's licenses. Without them, people argued, they couldn't travel to jobs, take their kids to school, or access health care. Tossing his own ideas aside, Torres pledged to tackle the driver's license issue. While other leaders might have insisted on having their own way or felt defeated by the disagreement, Torres wasn't one of them. He knows when to lead and when to follow, and he is confident that with the work of his staff, the community, and the Maryland General Assembly, the Motor Vehicle Administration will uphold current laws, which state that no immigrant can be denied a driver's license based on immigration status.

While Torres thinks big and crafts a vision for the Latino community, he makes sure his vision is shaped by the dreams of those he serves. "Being with the community is my passion, especially helping them speak for themselves."



**GUSTAVO TORRES**  
Executive Director  
CASA of Maryland  
[www.casademaryland.org](http://www.casademaryland.org)

"Being with the community is my passion."

## SHARON BASKERVILLE

Executive Director  
DC Primary Care Association

[www.dcpca.org](http://www.dcpca.org)



When she was six years old, she ran errands for neighbors in her family's small village near Hanoi. When she was nine and living in a Hong Kong refugee camp, she cared for three younger siblings and some cousins, shopping for food and cooking the family's meals while her parents worked. As an adult, Sandy Dang created Asian American LEAD to help DC's Vietnamese American children succeed in school, one more example of her desire to be useful to others.

**"It's not that I wanted to run an organization," Dang says, "but I wanted to be helpful and use my skills. I wanted to do something to help Vietnamese American children." AALEAD has helped 500 families improve their children's educational opportunities since Dang started the organization with a grant from Meyer.**

Blessed with natural energy and enthusiasm, Dang has taught herself about technology, evaluation, and curriculum development on the fly, with the help and guidance of peers and mentors who believe in her work. AALEAD's board has connected Dang with other Asian American leaders, publicized AALEAD, and helped Dang hone her leadership skills.

Dang is proud of the fact that AALEAD's new center is the first building in DC to be owned by an Asian American nonprofit. This achievement has come in part from the 14 grants Meyer has given AALEAD since 1998, including three for management assistance.

"I have a passion to help kids, and I know there's not just one model," Dang says. "I'm on a quest for knowledge. If someone says your idea's no good, I say, 'how do you know?' You have to try it out."

## SANDY DANG

Executive Director  
Asian American LEAD

[www.aalead.org](http://www.aalead.org)



As a young mother of three boys, receiving public assistance and lacking a college degree or much work experience, she went to a nonprofit clinic as a patient. The clinic hired her to be the receptionist, and 20 years later Sharon Baskerville was serving as its executive director, having learned from her colleagues or taught herself everything she needed to know. Baskerville's unorthodox path to leadership underscores the ability of nonprofits to help motivated and talented people succeed, even when they don't have the usual credentials.

Now she plays a larger role in improving the health of low-income residents of the District as the executive director of the DC Primary Care Association, an organization whose creation Baskerville urged while still directing the clinic. DCPCA has received eight grants from Meyer since 1996, including two for management assistance.

As the head of DCPCA, Baskerville helped create DC's Alliance insurance program for people living within 200 percent of the federal poverty line. It's the country's most progressive insurance for low-income families. DCPCA's new Medical Homes DC initiative will help bring primary care facilities and qualified doctors into the neighborhoods where there aren't any. More than half of DC residents live in neighborhoods where it's hard to find a doctor. The vision of Medical Homes DC is to build or renovate clinics in low-income communities to provide DC residents with quality, accessible, and affordable medical care and improve their overall health.

When DCPCA's board offered her the job, Baskerville was honest about her qualifications. "I said I had no education, but I know everything there is to know about health care for the uninsured. They said, 'Here, build this organization.'"

**"I never figured that I *couldn't* do something. You just figure out what you have to do."**

**Frankie Blackburn just doesn't give up.** After a career of working for affordable housing, Blackburn realized that beneath the housing problem lurked the more insidious issue of racial injustice. More and more immigrants were moving to Silver Spring (MD) and throughout Montgomery County, but new residents had no voice in how the community developed. Schools enrolled increasing numbers of new students, but immigrant parents weren't included in PTAs or clued in on how to advocate for their children. New Americans were opening businesses and contributing to the community but felt ignored by its leadership.

When Blackburn joined a county task force to oversee development, she saw few faces of color in the room. "I never wanted to be on a committee again that was dominated by one group of people. I had to do something to be able to hold my head up." She suggested a leadership development initiative that would cross race and culture lines and include everyone in the community's development. It was voted the number one priority, and IMPACT Silver Spring was born.

IMPACT's staff of six and growing network of volunteers and participants work with scores of people from minority, immigrant, low-income, and mainstream communities to help them work together to solve community problems.

The daughter of a Methodist minister, Blackburn always knew she wanted to help others. "The summer I was 13, I spent every week on the church bus going from the migrant farm camp where we worked with low-income children, to the center where we knitted bandages for lepers in Africa. I thought the whole world operated like this."

Frankie Blackburn's determined leadership has inspired many new leaders. Graduates of IMPACT's Community Empowerment program have gone on to join the school board, advocate for workers' rights, organize Latino child care providers, work for accessible housing for people with disabilities, create opportunities for disenfranchised youth, and lead other projects that are transforming the community.

## FRANKIE BLACKBURN

Executive Director  
IMPACT Silver Spring

[www.impactsilverspring.org](http://www.impactsilverspring.org)

# Grantees

## Arts, Heritage & Culture

### African Continuum Theatre Coalition

www.africancontinuumtheatre.com  
The African Continuum Theatre Company presents new and traditional work that reflects the African and African American experience and illuminates the human condition.  
*General Operating Support \$25,000*

### African Heritage Dancers and Drummers

www.ahdd.org  
African Heritage Dancers and Drummers provides multicultural arts education programs to children and youth east of the Anacostia River.  
*General Operating Support \$2,000*

### Andrew Cacho African Drummers and Dancers

202-889-0350  
Andrew Cacho African Drummers and Dancers promotes African-Caribbean dance and music by providing instruction to youth and adults living primarily in Southeast DC.  
*General Operating Support \$10,000*

### Arena Stage

www.arenastage.org  
Arena Stage produces plays that present all that is passionate, exuberant, deep, and dangerous in the American spirit.  
*Capital Campaign \$500,000*

### Atlas Performing Arts Center

www.atlasarts.org  
The Atlas Performing Arts Center uses professional performance and educational programs to inspire artistic growth and neighborhood revitalization of the H Street corridor.  
*Capital Campaign \$200,000*  
*Management Assistance Program \$15,000*

### Atlas Theater Project

www.theateralliance.com  
The Atlas Theater Project sponsors the Theatre Alliance, which presents new or rarely produced plays and theatrical works that relate to the issues of interest to diverse and underserved audiences.  
*General Operating Support \$10,000*

### Beth Davis In Good Company

301-881-1537  
Beth Davis in Good Company promotes dance and movement arts by providing classes for all ages and a support network for artists, and presenting the work of emerging artists and improvisation.  
*Capacity Building \$5,000*

### Bowen McCauley Dance

www.bmdc.org  
Bowen McCauley Dance showcases the choreography of Lucy Bowen McCauley and other talented choreographers.  
*General Operating Support \$15,000*

### Center for Arts and Culture

www.culturalpolicy.org  
The Center for Arts and Culture informs and improves policy decisions that affect cultural life.  
*Program Support \$13,000*

### CityDance Ensemble

www.citydance.net  
CityDance Ensemble presents original and classic DC choreography and outreach programs to diverse audiences and youth.  
*General Operating Support \$15,000*

### Cultural Alliance of Greater Washington

www.cultural-alliance.org  
The Cultural Alliance of Greater Washington works to increase appreciation, support, and resources for the arts and foster partnerships among the arts, business, government, media, and the public.  
*Management Assistance Program \$10,000*

### Cultural Development Corporation of the District of Columbia

www.culturaldc.org  
The Cultural Development Corporation engages artists and cultural organizations in community development and revitalization efforts throughout the District of Columbia.  
*General Operating Support \$35,000*  
*Capital Campaign \$85,000*

### Cultural Tourism DC

www.CulturalTourismDC.org  
Cultural Tourism DC strengthens the image and economy of Washington, DC by developing new images and experiences that reveal the city of Washington as a beautiful and culturally rich city of livable neighborhoods, full of interesting things to do.  
*General Operating Support \$50,000*  
*Management Assistance Program \$22,000*

### Dance Exchange

www.danceexchange.org  
Dance Exchange is a multigenerational company that brings diverse people together to explore important community issues through movement and story.  
*General Operating Support \$15,000*  
*Management Assistance Program \$5,000*

### Dance/USA

www.danceusa.org  
Dance/USA works to unite, strengthen, and advance the art form of dance by addressing the needs and interests of the professional dance community in the United States.  
*Salary Support \$50,000*

### DanceMakers

www.dancemakersusa.com  
DanceMakers is committed to saving and strengthening youth by promoting their mental and physical well being while encouraging their creativity through the study of dance and other performing arts.  
*Program Support \$15,000*

### DC Wheel Productions

www.danceplace.org  
DC Wheel supports Dance Place, a theater, school, and community resource that nurtures artists, presents dance, and trains children and adults.  
*General Operating Support \$52,500*  
*Program Support \$25,000*

### El Teatro de Danza Contemporanea de El Salvador

www.elsalvador.org/home.nsf/culture  
El Teatro de Danza Contemporanea de El Salvador empowers the Salvadoran community and develops greater understanding and tolerance among the cultural communities in Greater Washington.  
*Program Support \$15,000*

### Federal City Council

www.federalcitycouncil.org  
The Federal City Council supports planning for the National Music Center and Museum.  
*Program Support \$25,000*

### GALA Hispanic Theatre

www.galatheatre.org  
GALA Hispanic Theatre promotes Latino performing arts and culture through the presentation of bilingual theater, poetry, music, and dance.  
*Program Support \$25,000*

### Historical Society of Washington, DC

www.citymuseumdc.org  
The Historical Society of Washington, DC serves the city, its residents, and visitors as an educational institution that promotes knowledge of the past for a better understanding of the future.  
*General Operating Support \$75,000*  
*Management Assistance Program \$25,000*

### Imagination Stage

www.imaginationstage.org  
Imagination Stage works to nurture the creative spirit in all children, produce innovative and professional theater for families, and serve as a resource to teachers in the classroom.  
*Management Assistance Program \$15,000*  
*Capital Campaign \$50,000*

### Joy of Motion Dance Center

www.joyofmotion.org  
Joy of Motion provides dance training and performance opportunities that reinforce the principle that dance is for everyone.  
*Salary Support \$25,000*

### Latin American Folk Institute

www.lafi.org  
The Latin American Folk Institute promotes Latin American arts and culture and fosters a greater understanding of Latin American art forms through education, performances, exchanges, and partnerships.  
*General Operating Support \$15,000*

### Mason/Rhynes Productions

www.mason-rhynes.org  
Mason/Rhynes Productions provides performing arts workshops, residencies, and performances, primarily by artists of color, that are designed to challenge, enlighten, and entertain diverse audiences.  
*Program Support \$7,500*

### Moving Forward: Contemporary Asian American Dance Company

www.dtsbco.com  
Moving Forward: Contemporary Asian American Dance Company provides dance performances and dance education within the context of exploring and expressing Asian American consciousness within the multifaceted American experience.  
*General Operating Support \$20,000*  
*Management Assistance Program \$10,000*

### National Assembly of State Arts Agencies

www.nasaa-arts.org  
The National Assembly of State Arts Agencies advances and promotes a meaningful role for the arts in the lives of individuals, families, and communities.  
*Program Support \$5,000*

### Pyramid Atlantic

www.pyramidatlanticartcenter.org  
Pyramid Atlantic promotes and nurtures artistic excellence for artists, youth, and the community through the creation and appreciation of printmaking, hand papermaking, digital media, and the art of the book.  
*Program Support \$25,000*

### Round House Theatre

www.roundhousetheatre.org  
Round House Theatre explores the human condition through an eclectic body of plays, including cutting-edge premieres, contemporary comedies, classics, and musicals; and comprehensive educational offerings.  
*Capital Campaign \$100,000*  
*Management Assistance Program \$25,000*

### Serenity Players

www.serenityplayers.org  
Serenity Players is dedicated to bridging social gaps through self-expression, dramatic arts, and cultural heritage.  
*General Operating Support \$2,500*

### Shakespeare Theatre Company

www.shakespearedc.org  
The Shakespeare Theatre works to strengthen the tradition of classical theater by producing and preserving plays relevant to contemporary life.  
*Capital Campaign \$350,000*

### Signature Theatre

www.signature-theatre.org  
Signature Theatre is committed to reinventing great theatrical works and developing powerful new works that serve the theatre community and delight audiences.  
*Salary Support \$25,000*

### Step Afrika! USA

www.stepafrika.com  
Step Afrika! USA is dedicated to the preservation and performance of stepping, a percussive dance style created by African American fraternities and sororities.  
*Salary Support \$10,000*

### Studio Theatre

www.studiotheatre.org  
The Studio Theatre is dedicated to presenting premieres by contemporary playwrights in a setting that provides intimacy between actors and audiences.  
*Capital Campaign \$100,000*

### Teatro de la Luna

www.teatrodela luna.org  
Teatro de la Luna is committed to promoting Hispanic culture and fostering cross-cultural understanding between Spanish- and English-speaking communities in Greater Washington.  
*General Operating Support \$20,000*

### Theatre Downtown

www.stageguild.org  
Theatre Downtown/Washington Stage Guild performs plays that are often overlooked by other area companies, including new plays of merit, lesser-known works of famous playwrights, and classics.  
*General Operating Support \$20,000*

### Transformer

www.transformergallery.org  
Transformer serves as a catalyst and advocate for emerging expression in the DC visual arts community by connecting and promoting emerging artists locally, nationally, and internationally.  
*General Operating Support \$15,500*

### U Street Theatre Foundation

www.thelincoltheatre.org  
The U Street Theatre Foundation manages and operates the historic Lincoln Theatre and provides a full spectrum of cultural, educational, and entertainment programming.  
*General Operating Support \$30,000*

### Washington Ballet

www.washingtonballet.org  
The Washington Ballet presents a full season of classic and contemporary ballet and provides dance education through its school of ballet and the Dance DC school education and outreach program.  
*General Operating Support \$30,000*

### Washington Performing Arts Society

www.wpas.org  
The Washington Performing Arts Society provides opportunities for artists and the public to learn about and enjoy music and dance.  
*Program Support \$130,000*

### Washington, DC Convention and Tourism Foundation

www.washington.org  
The Washington, DC Convention and Tourism Foundation supports the American Experience Foundation, which is dedicated to educating the public about the arts, culture, democracy, and heritage of DC.  
*Program Support \$10,000*

### World Arts Focus

www.worldartsfocus.org  
World Arts Focus brings arts education and performances, particularly dance, to its neighborhood to support artists, build community, and stimulate revitalization.  
*Capital Campaign \$200,000*  
*Management Assistance Program \$10,000*

## Children, Youth & Families

### Dance Institute of Washington

www.danceinstitute.org  
The Dance Institute of Washington supports DC-area children and youth through the beauty and discipline of dance.  
*Program Support \$30,000*  
*Management Assistance Program \$25,000*

### DC Action for Children

www.dckids.org  
DC Action for Children is dedicated to improving conditions for children, youth, and families in DC.  
*General Operating Support \$30,000*  
*Management Assistance Program \$15,000*

### DC Children and Youth Investment Trust Corporation

www.cyite.org  
The DC Children and Youth Investment Trust Corporation designs strategies that consistently promote the importance of investing in the District's children and youth.  
*Program Support \$25,000*

### Emmaus Services for the Aging

www.emmausservices.org  
Emmaus Services for the Aging builds bridges between isolated older people and the world around them, providing broad services to allow them to maintain their independence.  
*Capital Campaign \$50,000*

## Empower Program

[www.empowered.org](http://www.empowered.org)

The Empower Program works with youth, youth service providers, and caregivers to end the culture of violence and to prevent victimization.

*Management Assistance Program \$30,000*

## Fair Chance

[www.fairchancedc.org](http://www.fairchancedc.org)

Fair Chance strengthens organizations that serve children and families in Southeast DC.

*Nonprofit Sector Strengthening \$25,000*

## Family Place

[www.thefamilyplacedc.org](http://www.thefamilyplacedc.org)

Family Place is dedicated to improving the lives of vulnerable, low-income expectant families and families with young children living in the Shaw, Columbia Heights, Adams Morgan, and Mt. Pleasant neighborhoods of DC.

*General Operating Support \$25,000*

## Girl Scout Council of the Nation's Capital

[www.gsnc.org](http://www.gsnc.org)

The Girl Scout Council of the Nation's Capital builds leadership and inspires girls with the highest ideals of character, conduct, patriotism, and service so they may become happy and resourceful citizens.

*Capital Campaign \$50,000*

## Hebrew Home of Greater Washington

[www.hebrew-home.org](http://www.hebrew-home.org)

The Hebrew Home of Greater Washington works to fulfill the Jewish value of providing care for the elderly, particularly those in greatest need, through a comprehensive continuum of services.

*General Operating Support \$5,000*

## IONA Senior Services

[www.iona.org](http://www.iona.org)

IONA Senior Services is dedicated to enabling older people to live with dignity and independence, and to providing access to programs and services that meet the needs of seniors and their families.

*Program Support \$25,000*

## Life Pieces to Masterpieces

[www.lifepieces.org](http://www.lifepieces.org)

Life Pieces to Masterpieces provides opportunities to African-American male youth in low-income and public housing to help them discover and activate their creative abilities and change challenges into possibilities.

*General Operating Support \$30,000*

## Northeast Performing Arts Group

202-388-1274

The Northeast Performing Arts Group is dedicated to providing performing arts instruction, academic support, and life skills training to youth residing east of the Anacostia River in Washington, DC.

*General Operating Support \$20,000*

## Patricia M. Sitar Center for the Arts

[www.sitarcenter.org](http://www.sitarcenter.org)

The Patricia M. Sitar Center for the Arts is a community arts center committed to providing programs and activities for at-risk children, youth, and their families.

*General Operating Support \$30,000*

## Sasha Bruce Youthwork

[www.sashabruce.org](http://www.sashabruce.org)

Sasha Bruce Youthwork is dedicated to improving the well-being of homeless, runaway, and at-risk youth in the DC area by supporting and empowering youth and their families.

*Program Support \$25,000*

## Tappers With Attitude

[www.knockonwood.org](http://www.knockonwood.org)

Tappers with Attitude provides tap dance education and performance opportunities for dancers of all ages and abilities.

*Program Support \$20,000*

## Washington Area Women's Foundation

[www.thewomensfoundation.org](http://www.thewomensfoundation.org)

The Washington Area Women's Foundation fosters philanthropy that invests in the economic security and potential of all women and girls in the Washington metropolitan area.

*Management Assistance Program \$15,000*

## Washington Jazz Arts Institutes

[www.dcjazzmusic.org](http://www.dcjazzmusic.org)

The Washington Jazz Arts Institutes is a youth jazz education, performance, and mentoring program.

*General Operating Support \$5,000*

## Young Playwrights' Theater

[www.youngplaywrightstheater.org](http://www.youngplaywrightstheater.org)

Young Playwrights' Theater teaches play writing to children and youth in the DC area to foster dialogue, arts education, literacy, and conflict resolution in communities.

*General Operating Support \$30,000*

# Civic Engagement

## Action in Montgomery

[www.aim-iaf.org](http://www.aim-iaf.org)

Action in Montgomery mobilizes congregations to address issues such as housing, education, and public safety in Montgomery County (MD).

*General Operating Support \$20,000*

## Coalition for DC Representation Education Fund

[www.dcvote.org](http://www.dcvote.org)

DC Vote works to secure full voting representation in Congress for the residents of the District of Columbia.

*General Operating Support \$25,000*

## DC Agenda Support Corporation

[www.dcadenda.org](http://www.dcadenda.org)

DC Agenda engaged a cross-section of the city's public and private leaders in developing strategies that improved the governance and quality of life in Washington, DC.

*General Operating Support \$25,000*

*Close-out Support \$25,000*

## DC Appleseed Center for Law & Justice

[www.dcappleseed.org](http://www.dcappleseed.org)

The DC Appleseed Center is dedicated to strengthening the financial health and management of the District of Columbia.

*General Operating Support \$35,000*

*Management Assistance Program \$30,000*

## Greater Washington Urban League

[www.gwul.org](http://www.gwul.org)

The Greater Washington Urban League works to increase the economic and political empowerment of Blacks and minorities and to help all Americans share equally in the responsibilities and rewards of full citizenship.

*Capital Campaign \$50,000*

## IMPACT Silver Spring

[www.impactsilverspring.org](http://www.impactsilverspring.org)

IMPACT Silver Spring provides training and support for community members of diverse backgrounds to help them develop the skills and awareness they need to share power and build relationships that cross race, class, and cultural lines.

*General Operating Support \$30,000*

## Leadership Washington

[www.lwdc.org](http://www.lwdc.org)

Leadership Washington helps participants enhance their leadership skills, expand their local networks, and broaden their understanding of community issues.

*Program Support \$2,000*

## Public Allies

[www.publicallies.org](http://www.publicallies.org)

Public Allies DC helped young adults, particularly from minority and disadvantaged backgrounds, serve their communities and begin careers in public life.

*Program Support \$20,000*

## Tenants' and Workers' Support Committee

[www.twsc.org](http://www.twsc.org)

The Tenants' and Workers' Support Committee builds the collective power of low-income residents, workers, women, and youth to achieve social and economic justice.

*General Operating Support \$40,000*

## Tides Center

202-462-5767

The Tides Center sponsors the Youth Action Research Group, which creates safe spaces for young people to engage in community activism and education.

*General Operating Support \$15,000*

## Urban Alternatives Foundation

[www.urban-alternative.org](http://www.urban-alternative.org)

Urban Alternatives is a vehicle through which residents of the low-income and ethnically diverse neighborhoods in South Arlington can work together to improve their community.

*Program Support \$15,000*

## Washington Interfaith Network

<http://windc-iaf.org>

The Washington Interfaith Network is a multiracial, multi-faith, nonpartisan organization of DC citizens who work together to effect social change.

*Program Support \$30,000*

## Young Women's Project

[www.youngwomensproject.org](http://www.youngwomensproject.org)

The Young Women's Project builds and supports young girl and teen women leaders so that they can improve their own lives and transform their communities.

*General Operating Support \$25,000*

# Education

## Advocates for Justice and Education

[www.aje-dc.org](http://www.aje-dc.org)

Advocates for Justice and Education educates parents about the laws that govern public education, especially for children with disabilities or conditions that impede their ability to learn.

*Program Support \$25,000*

## Alexandria Seaport Foundation

[www.alexandriaseaport.org](http://www.alexandriaseaport.org)

The Alexandria Seaport Foundation uses the resources and heritage of the Potomac River to benefit local communities.

*Program Support \$15,000*

## Brainfood

[www.brain-food.org](http://www.brain-food.org)

Brainfood uses food as a youth development tool to build life skills in a fun and creative setting.

*General Operating Support \$30,000*

## Bright Beginnings

[www.brightbeginningsinc.org](http://www.brightbeginningsinc.org)

Bright Beginnings provides homeless preschoolers with a safe and nurturing environment, supports parents as they stabilize their home lives, and prepares children to enter kindergarten ready to learn.

*Staff Development \$20,000*

*Management Assistance Program \$13,500*

## Carlos Rosario International Career Center

[www.carlosrosario.org](http://www.carlosrosario.org)

The Carlos Rosario International Career Center provides English as a Second Language instruction, vocational training, and support services to assist new immigrants as they adjust to life in the United States.

*Program Support \$25,000*

## Center for Inspired Teaching

[www.inspiredteaching.org](http://www.inspiredteaching.org)

The Center for Inspired Teaching works with teachers and students to make schools places fueled by curiosity, rigorous analysis of academic material, and mutual respect.

*Program Support \$25,000*

*Management Assistance Program \$11,000*

## Child and Family Network Centers

[www.cfnc-online.org](http://www.cfnc-online.org)

Child and Family Network Centers provides caring, high-quality, and free education and related services to at-risk children and families in their own neighborhoods to prepare and empower them for success.

*General Operating Support \$30,000*

## City at Peace

[www.cityatpeace.org](http://www.cityatpeace.org)

City at Peace uses the performing arts to teach and promote cross-cultural understanding and non-violent conflict resolution among youth.

*General Operating Support \$25,000*

## Civic Ventures

[www.civicventures.org](http://www.civicventures.org)

Civic Ventures sponsors Experience Corps, an intergenerational program that trains and places older adults as tutors for low-performing youth attending schools in low-income neighborhoods.

*General Operating Support \$15,000*

## College Summit

[www.collegesummit.org](http://www.collegesummit.org)

College Summit works to increase the college enrollment of low-income students by shining a light on talent that would otherwise be overlooked.

*Capacity Building \$20,000*

## Columbia Heights Youth Club

202-332-1157

The Columbia Heights Youth Club provides education, recreation, and personal growth activities for youth to build their resilience to crime, substance abuse, violence, and delinquent behavior.

*General Operating Support \$15,000*

## Community Bridges

[www.communitybridges-md.org](http://www.communitybridges-md.org)

Community Bridges helps youth gain the skills and values necessary for their well-being, academic success, and development as change agents for the community.

*Program Support \$15,000*

## Community Foundation for the National Capital Region

[www.cfncr.org](http://www.cfncr.org)

The Community Foundation for the National Capital Region supports the development of a model media center in Northeast Washington.

*Building/Renovation \$5,000*

## DC Arts and Humanities Education Collaborative, Inc.

[www.dccollaborative.org](http://www.dccollaborative.org)

The DC Arts and Humanities Education Collaborative is committed to bringing the city's rich cultural opportunities to more teachers and students in the DC public schools and public charter schools.

*General Operating Support \$60,000*

## DC College Access Program

[www.dccap.org](http://www.dccap.org)

The DC College Access Program is dedicated to encouraging DC public high school students to enter and graduate from college.

*General Operating Support \$50,000*

## DC Scores

[www.dcscores.org](http://www.dcscores.org)

DC SCORES strengthens urban public school communities through soccer and creative writing activities after school.

*General Operating Support \$25,000*

## DC WritersCorps

[www.dcwriterscorps.org](http://www.dcwriterscorps.org)

DC WritersCorps uses the reading, writing, and performance of literature and media arts to get students in DC Public Schools to read and write beyond the classroom.

*General Operating Support \$20,000*

## Dumbarton Concerts

[www.innercity-innerchild.org](http://www.innercity-innerchild.org)

Dumbarton Concerts sponsors Inner City-Inner Child, an early childhood education program that works with child development centers to improve their quality.

*General Operating Support \$10,000*

## Family Learning Solutions

301-608-8096

Family Learning Solutions works to prevent illiteracy, chronic mental illness, and poverty among low-income youth.

*General Operating Support \$20,000*

## Foundation Schools

[www.foundationschools.org](http://www.foundationschools.org)

The Foundation Schools provides psychoeducational services to children and adolescents with emotional disturbances.

*Capital Campaign \$40,000*

## Friends of Fort Dupont Ice Arena

[www.fdia.org](http://www.fdia.org)

Friends of Fort Dupont Ice Arena operates a year-round, community facility that provides a range of recreational services and skating instruction for children in the Anacostia area.

*General Operating Support \$15,000*

## Heads Up: A University Neighborhood Initiative

[www.headsup-dc.org](http://www.headsup-dc.org)

Heads Up provides children and youth from low-income neighborhoods with the academic skills and learning opportunities they need to succeed.

*Management Assistance Program \$15,000*

## Grantees continued

### Higher Achievement Program

www.higherachievement.org  
Higher Achievement strengthens the skills of intellectually curious middle-school youth in under-resourced communities and enhances their readiness to excel in demanding high school environments.

General Operating Support \$30,000

Capital Campaign \$75,000

### Language ETC

www.languageetc.org  
The Language, Education, and Technology Center offers English and literacy training to low-income adult immigrants in the DC area using volunteer teachers and tutors.

General Operating Support \$20,000

### Little Lights Urban Ministries

www.littlelights.org  
Little Lights Urban Ministries works to assist and empower children and youth in DC.

Program Support \$15,000

### Metropolitan/Delta Adult Literacy Council

www.mdalc.org  
Metropolitan/Delta Adult Literacy Council is committed to helping adults acquire basic level literacy skills.

Program Support \$20,000

### National Foundation for Teaching

#### Entrepreneurship-DC Division

www.nfte.com  
The National Foundation for Teaching Entrepreneurship-Greater Washington Division teaches low-income youth to become economically productive members of society by improving their academic, business, technology, and life skills.

Program Support \$25,000

### Nations Capital Child and Family Development

202-397-3800  
Nations Capital Child and Family Development is committed to providing comprehensive family-centered child care programs in DC.

Capital Campaign \$100,000

### Perry School Community Services Center

www.perryschool.org  
The Perry School Community Services Center addresses issues of chronic poverty affecting children, adults, and families in the North Capitol community.

Program Support \$25,000

### Prince George's Child Resource Center

www.childresource.org  
The Prince George's Child Resource Center fosters the stability of child care programs, working families, and home environments where children can thrive.

Program Support \$25,000

### Recreation Wish List Committee of Washington, DC

202-678-7530  
The Recreation Wish List Committee of Washington, DC is dedicated to providing quality recreational and educational enrichment services to DC children and youth during out-of-school time in safe, well-maintained facilities.

General Operating Support \$15,000

### St. Coletta of Greater Washington

www.stcoletta.org  
St. Coletta of Greater Washington serves children and adults with mental retardation, autism, and secondary disabilities, and supports their families.

Capital Campaign \$40,000

### Shaw EcoVillage Project

www.shawecovillage.com  
The Shaw EcoVillage Project provides environmental leadership training and skill development to help at-risk youth become effective leaders and catalysts for sustainable change.

General Operating Support \$25,000

### Southeast Ministry

http://www.reformationdc.org/sem/index.htm  
Southeast Ministry offers poor people in Southeast DC GED and job readiness programs that develop the whole person and lead to economic self-sufficiency.

Program Support \$20,000

### Teach for America

www.teachforamerica.org  
Teach for America DC provides DC Public Schools with exceptional teachers who go beyond traditional expectations to ensure that their students succeed academically.

General Operating Support \$20,000

### Turning the Page

www.turningthepage.org  
Turning the Page is dedicated to increasing family involvement in children's education and access for families to learning resources to ensure that DC students receive a high quality public education.

Program Support \$15,000

### Urban Alliance Foundation

www.urbanalliancefoundation.org  
The Urban Alliance Foundation prepares economically disadvantaged DC high school students for the workforce and lives of self-sufficiency.

Program Support \$30,000

## Employment & Skills Training

### Computer CORE

www.computercore.org  
Computer Community Outreach & Education uses comprehensive computer skills training as a vehicle for building self-confidence and increasing employability among low-income individuals.

General Operating Support \$25,000

### Davis Memorial Goodwill Industries

www.dggoodwill.org  
Davis Memorial Goodwill Industries, now called Goodwill of Greater Washington, provides job training and placement services to people in the metropolitan area with disabilities and other barriers to employment.

Program Support \$25,000

### STRIVE DC

www.strivedc.org  
STRIVE DC builds job readiness skills among District men and women with limited education, sporadic work histories, and other barriers to long-term employment.

Program Support \$25,000

### Workforce Organizations for Regional Collaboration

www.worconline.org  
Workforce Organizations for Regional Collaboration brings together businesses, governments, and nonprofits to facilitate a coordinated workforce development and job placement service.

Program Support \$20,000

## Health & Mental Health

### Alexandria Neighborhood Health Services

703-535-5419  
Alexandria Neighborhood Health Services provides affordable primary care to low-income individuals.

Capital Campaign \$200,000

Program Support \$30,000

### Children's Hospital Foundation

www.dechildrens.com  
The Children's Health Project of DC provides comprehensive primary health care to children from birth to age 21 living in DC's most medically underserved neighborhoods.

General Operating Support \$35,000

Capital Campaign \$50,000

### Chinese Culture and Community Service Center

www.ccaec-dc.org  
The Chinese Culture and Community Service Center provides health, cultural, educational, arts, and advocacy services for the Chinese American immigrant community in Montgomery County.

Program Support \$15,000

### Consumer Health Foundation

www.consumerhealthfdn.org  
The Consumer Health Foundation works to improve the health of DC area communities and supports activities that enable people to be more actively involved in their own health.

Program Support \$8,000

### DC Primary Care Association

www.dcpca.org  
The DC Primary Care Association works to develop an integrated primary health care delivery system in DC that guarantees access to primary care and eliminates disparities in health outcomes.

Program Support \$40,000

### East Capitol Center for Change

www.ecccinc.org  
The East Capitol Center for Change helps youth, adults, and families to develop productive, happy, and spiritually centered lives, enabling individuals to make a difference in their community and teach others to do the same.

Program Support \$20,000

### Easter Seal Society for Disabled Children and Adults

www.e Seal.org  
The Easter Seal Society for Disabled Children and Adults provides community-based services and education to help people with special needs achieve independence.

Capital Campaign \$25,000

### Green Door

www.greendoor.org  
Green Door prepares women and men with severe and persistent mental illness to work and live independently in the community.

Program Support \$20,000

### Inova Health System Foundation

www.inova.org  
Inova Health System Foundation works to provide quality care and improve the health of the diverse communities it serves.

Program Support \$25,000

### McClendon Center

202-737-6191  
The McClendon Center provides community-based day services for adult DC residents who suffer from chronic mental illness.

Salary Support \$8,000

### Northern Virginia Community College

#### Educational Foundation

www.nvcc.edu/foundation  
Northern Virginia Community College houses the Medical Mall to provide culturally appropriate health care and train immigrants in health care careers.

Program Support \$100,000

### Northern Virginia Family Service

www.nvfs.org  
Northern Virginia Family Service provides counseling, social work, and community outreach programs to the Northern Virginia community.

Program Support \$15,000

### Planned Parenthood of Metropolitan Washington

www.ppmw.org  
Planned Parenthood of Metropolitan Washington supports and advocates for the right of every person to make responsible, informed reproductive health choices, and provides low-income, at-risk individuals with confidential services.

Program Support \$25,000

### Pregnancy Aid Centers

301-441-9150  
Pregnancy Aid Centers provides culturally sensitive medical and mental health care to low-income uninsured women and adolescents.

Salary Support \$15,000

### Primary Care Coalition of Montgomery County

www.primarycarecoalition.org  
The Primary Care Coalition of Montgomery County works to increase access to primary and specialty health care for Montgomery County's low-income, uninsured children and adults.

Program Support \$20,000

### PWHS Foundation

www.pwhs.org  
The PWHS Foundation supports the Prince William Health System, which works to fill the need for more primary care providers to serve the uninsured in western Prince William County.

Program Support \$25,000

### Washington AIDS Partnership

www.washingtonaidspartnership.org  
The Washington AIDS Partnership provides strategic grantmaking to reduce the number of new HIV infections in our region, and to improve the lives of those already infected with HIV/AIDS.

General Operating Support \$300,000

### Washington Free Clinic

www.wfclinic.org  
The Washington Free Clinic provides a broad range of primary health care services to an increasing number of people who lack access to health care.

General Operating Support \$20,000

### Woodley House

www.woodleyhouse.org  
Woodley House provides comprehensive recovery-based mental health services to adults and children with severe mental disabilities.

Management Development \$8,000

## Homelessness & Hunger

### Arlington Street People's Assistance Network

www.a-span.org  
The Arlington Street People's Assistance Network helps homeless people in Arlington County get off the streets and live lives of dignity.

Program Support \$20,000

### Catholic Charities of the Archdiocese of Washington

www.catholiccharitiesdc.org  
Catholic Charities of the Archdiocese of Washington cares for those who are poor, shelters those who are homeless, protects those who are vulnerable and oppressed, and helps people who are in need.

Management Assistance Program \$25,000

### Community Council for the Homeless at Friendship Place

http://cchfp.org  
The Community Council for the Homeless offers counseling, case management, referrals, medical and psychiatric care, and housing to homeless people in Ward 3.

Salary Support \$20,000

### Community Family Life Services

www.cflsdc.org  
Community Family Life Services resolves short-term crisis needs and enables people to become permanently self-sufficient.

General Operating Support \$35,000

### Community Tax Aid

www.gwscpa.org/cta  
Community Tax Aid provides low-income people in Greater Washington with free assistance in preparing and submitting state and federal tax returns.

Program Support \$5,000

### Fairfax Area Christian Emergency

#### and Transitional Services

www.facetscares.org  
Fairfax Area Christian Emergency and Transitional Services provides hot meals, case management, and emergency assistance to homeless and low-income people in Fairfax County.

Salary Support \$15,000

### Food & Friends

www.foodandfriends.org  
Food and Friends provides home-delivered meals, groceries, and companionship to people living with HIV/AIDS and other life-challenging illnesses.

Capital Campaign \$50,000

### Montgomery County Coalition for the Homeless

www.mccc.net  
The Montgomery County Coalition for the Homeless provides shelter, services, and advocacy for homeless people in Montgomery County.

Program Support \$25,000

### Samaritan Inns

www.samaritaninns.org  
Samaritan Inns provides housing and services to homeless men and women to help them overcome their drug and alcohol addictions and reclaim their lives.

Salary Support \$20,000

### Tides Center

www.communityharvestdc.org  
The Tides Center sponsors Community Harvest, which creates a locally rooted, sustainable food system that meets the needs of both low-income communities and small farmers in the DC region.

Program Support \$25,000

Management Assistance Program \$10,000

## Housing

### Arlington Partnership for Affordable Housing

www.apah.org  
The Arlington Partnership for Affordable Housing provides safe, affordable housing opportunities to low- and moderate-income families and individuals in Arlington County.

Salary Support \$7,500

### Capital Area Asset Building Corporation

www.caab.org  
The Capital Area Asset Building Corporation helps District nonprofits run financial literacy and individual development account programs for low-income people.

*General Operating Support \$30,000*

### Coalition for Nonprofit Housing & Economic Development

www.enhed.org  
The Coalition for Nonprofit Housing and Economic Development strengthens and promotes the work of the District's nonprofit housing and economic development organizations.

*General Operating Support \$30,000*

### Community Preservation and Development Corporation

www.cpdcc.org  
The Community Preservation and Development Corporation preserves housing for low- and moderate-income people in Greater Washington, providing services to help residents improve their lives.

*Program Support \$25,000*

### Cornerstone

www.cornerstonedc.org  
Cornerstone provides loans, grants, and lines of credit to individuals and groups developing affordable housing for District residents with serious and persistent mental illness.

*General Operating Support \$30,000*

### East of the River Community Development Corporation

www.eredc.org  
East of the River Community Development Corporation develops affordable housing, promotes business and economic development, and helps build human capital in Ward 8 neighborhoods.

*Program Support \$20,000*

### Enterprise Foundation

www.enterprisefoundation.org  
The Enterprise Foundation helps low-income people move out of poverty into the mainstream of American life.

*Program Support \$40,000*

### Gateway Municipalities Community Development Corporation

www.gateway-cdc.org  
The Gateway Community Development Corporation was formed by the residents of Brentwood, North Brentwood, and Mount Rainier to rejuvenate their community, mainly through the arts.

*General Operating Support \$25,000*

### Good Shepherd Housing and Family Services

www.goodhousing.org  
Good Shepherd Housing and Family Services helps families and individuals find and keep decent housing and provides personal and financial support.

*Management Assistance Program \$20,000*

### HIP Services

www.hiphomes.org  
Housing Initiative Partnership creates housing for low-income people in Prince George's County.

*Program Support \$20,000*

### Jubilee Housing

www.jubileehousing.org  
Jubilee Housing provides affordable rental housing and services to 850 low-income adults and children in the Adams Morgan neighborhood of DC.

*General Operating Support \$30,000*

*Management Assistance Program \$25,000*

### Local Initiatives Support Corporation

www.lisenet.org/washingtondc  
Washington DC Local Initiatives Support Corporation provides financial support and technical expertise to community development corporations that develop affordable housing, community facilities, and businesses and jobs.

*Program Support \$10,000*

### Manna Community Development Corporation

www.mannadc.org  
Manna Community Development Corporation is a progressive organizing and equitable community development organization working primarily in the Shaw neighborhood of DC.

*General Operating Support \$2,000*

### National Housing & Community Development Law Project

www.nhlp.org  
The National Housing Law Project provides training, legal assistance, research, and public policy advocacy for housing advocates and resident organizations around the country.

*Program Support \$15,000*

### Washington Regional Network for Livable Communities

www.washingtonregion.net  
The Washington Regional Network for Livable Communities promotes transportation and land use policies and neighborhood designs that enhance communities and protect the environment.

*General Operating Support \$20,000*

## Immigrant Communities

### Asian American LEAD

www.aalead.org  
Asian American LEAD provides culturally competent, child-centered, and family-focused programs for Vietnamese and Amerasian youth.

*General Operating Support \$20,000*

### CASA of Maryland

www.casademaryland.org  
CASA of Maryland improves the social and economic well-being of the Latino community in Maryland.

*Program Support \$25,000*

*Management Assistance Program \$20,000*

### Center for Multicultural Human Services

www.cmhs.org  
The Center for Multicultural Human Services focuses on meeting the mental health and related needs of refugee and immigrant children and families.

*Program Support \$20,000*

### Chinese Community Church of Washington, DC

www.chinatownsdc.org  
The Chinese Community Church of Washington, DC houses the Chinatown Service Center to provide secular social services to the low-income Chinese American community in DC.

*General Operating Support \$10,000*

*Program Support \$15,000*

### Community Foundation for the National Capital Region

www.cfncr.org  
The Community Foundation for the National Capital Region sponsors the Village, a multicultural, multi-tenant nonprofit facility in Greater Silver Spring.

*Program Support \$25,000*

### Community Foundation for the National Capital Region

www.cfncr.org  
The Community Foundation for the National Capital Region houses the Bridging Differences Initiative, which focuses on the increasing diversity of the region and promotes the value of inclusiveness.

*Program Support \$70,000*

### Council of Latino Agencies

www.consejo.org  
The Council of Latino Agencies supports and promotes multicultural organizations that strengthen Greater Washington's Latino community.

*Management Assistance Program \$15,000*

### Educational Video in Spanish

www.evstv.org  
Educational Video in Spanish is a progressive television production company dedicated to improving the quality of life for Latino families through public education.

*Program Support \$23,500*

### Hispanic Committee of Virginia

www.hcva.org  
The Hispanic Committee of Virginia helps families in Northern Virginia overcome barriers of language, culture, isolation, and poverty so they can access community services and achieve self-sufficiency.

*Program Support \$20,000*

### Institute for Family Development/Centro Familia

www.centro-familia.org  
Centro Familia offers training, technical assistance, and mentoring to Latinas who want to become licensed family child care providers.

*Program Support \$25,000*

### Korean American Family Counseling Center

www.kafcc.org  
The Korean American Family Counseling Center promotes and strengthens family unity in the Asian-American community and addresses the needs of Korean parents, children, and youth.

*General Operating Support \$17,500*

### Korean Community Service Center of Greater Washington

www.kcsewg.org  
The Korean Community Service Center of Greater Washington provides social services, education, and advocacy to help Asian Americans and new immigrants adjust to life in the US.

*Program Support \$30,000*

### Neighbors' Consejo

www.neighborsconsejo.org  
Neighbors' Consejo empowers low-income, homeless, and addicted people in crisis to move toward social and economic self-sufficiency.

*General Operating Support \$20,000*

### New Neighbors Education Center of Northern Virginia

www.nneducation.org  
New Neighbors Education Center of Northern Virginia provides educational programs and related services to help immigrant and refugee families become self-sufficient and well-integrated.

*General Operating Support \$20,000*

## Law & Justice

### ASHA-Asian Women's Self-Help Association

www.ashaforwomen.org  
The Asian Women's Self-Help Association offers support and services to Indian, Pakistani, Bangladeshi, Sri Lankan, and Nepalese women who have experienced violence in their homes.

*General Operating Support \$12,000*

*Management Assistance Program \$10,000*

### Asian Pacific American Legal Resource Center

www.apalrc.org  
The Asian Pacific American Legal Resource Center works to eradicate language and cultural barriers to bring existing legal services and resources within reach of Asian Pacific Americans.

*General Operating Support \$30,000*

### Asian/Pacific Islander Domestic Violence Resource Project

www.dvrp.org  
The Asian Pacific Islander Domestic Violence Resource Project provides culturally and linguistically appropriate services for Asian/Pacific Islander victims of domestic violence.

*General Operating Support \$25,000*

### Ayuda

www.ayudainc.org  
Ayuda provides community-based legal services to immigrants in the areas of immigration, domestic violence, and domestic relations.

*Management Assistance Program \$15,000*

### Bread for the City

www.breadforthe-city.org  
Bread for the City provides vulnerable residents of Washington, DC with comprehensive services including food, clothing, medical, legal, and social services in an atmosphere of dignity and respect.

*Program Support \$20,000*

### Capital Area Immigrants' Rights Coalition

www.cairoalition.org  
The Capital Area Immigrants' Rights Coalition advances the human and civil rights of low-income immigrants and refugees.

*Program Support \$25,000*

### Children's Law Center

www.childrenslawcenter.org  
The Children's Law Center provides a comprehensive range of legal services to poor children in the District of Columbia to help them find safe, permanent homes and education, health, and social services.

*Program Support \$20,000*

### DC Children's Advocacy Center

www.safeshores.org  
The DC Children's Advocacy Center (Safe Shores) provides a coordinated and child-friendly approach to the investigation and prosecution of civil and criminal child abuse cases in DC.

*General Operating Support \$20,000*

### DC Employment Justice Center

www.dcejc.org  
The DC Employment Justice Center works to secure and enforce the rights of low-income workers in Greater Washington.

*Program Support \$25,000*

### DC Law Students in Court Program

202-638-4798  
The DC Law Students in Court Program provides legal services to low-income DC residents who cannot afford to hire attorneys.

*General Operating Support \$20,000*

### DC Prisoners' Legal Services Project

www.dcpriisonerhelp.org  
The DC Prisoners' Legal Services Project provides civil legal services and advocates for the humane treatment and the dignity of all persons convicted or charged with a criminal offense under DC laws.

*General Operating Support \$20,000*

*Management Assistance Program \$10,000*

### DC Rape Crisis Center

www.dcecc.org  
The DC Rape Crisis Center offers free crisis intervention services to survivors of sexual violence, as well as assault prevention education for community residents.

### Federal City Council

www.federalcitycouncil.org  
The Federal City Council is committed to enhancing the nation's capital through projects that strengthen and reform the city.

### Human Rights First

www.humanrightsfirst.org  
Human Rights First advances justice, human dignity, and respect for the rule of law by advocating and providing direct legal services for asylum seekers and refugees.

*Program Support \$30,000*

### Just Neighbors Ministry

www.justneighbors.org  
Just Neighbors Ministry provides immigration legal services to low-income immigrants in Northern Virginia.

### Legal Aid Justice Center

www.justice4all.org  
The Virginia Justice Center, a project of the Legal Aid Justice Center, works to combat the exploitation of day laborers and other low-wage immigrant workers through legal advocacy and education.

*General Operating Support \$25,000*

### Legal Counsel for the Elderly

www.aarp.org/lce  
Legal Counsel for the Elderly advocates for and provides free legal services for DC's elderly residents.

*Program Support \$20,000*

### Legal Services of Northern Virginia

www.lsnv.org  
Legal Services of Northern Virginia serves low-income Northern Virginia residents who are unable to afford private legal counsel.

### Our Place

www.ourplacedc.org  
Our Place provides women who are or have been incarcerated with the support and resources they need to resettle successfully in the community, reunite with their families, and find decent housing and jobs.

*Program Support \$20,000*

### Rebecca Project for Human Rights

www.rebeccaproject.org  
The Rebecca Project for Human Rights is a legal and policy organization for low-income families struggling with intersecting issues of economic marginality, substance abuse, access to family-oriented treatment, and the criminal justice system.

*Program Support \$20,000*

## Grantees continued

### Tahirih Justice Center

www.tahirih.org

The Tahirih Justice Center seeks justice for women fleeing international human rights abuses, particularly gender-based persecution and human trafficking.

*General Operating Support \$25,000*

*Management Assistance Program \$8,500*

### Visitors' Service Center

www.vscdejails.org

Visitors' Service Center provides pre-trial assistance to defendants in DC Superior Court and inmates of DC jails so these individuals and their families can get timely responses to urgent requests.

*Management Assistance Program \$5,000*

### Washington Lawyers' Committee for Civil Rights and Urban Affairs

www.washlaw.org

The Washington Lawyers' Committee for Civil Rights and Urban Affairs works to address poverty and discrimination through pro bono lawyers' services.

*Program Support \$20,000*

### Washington Legal Clinic for the Homeless

www.legaleclinic.org

The Washington Legal Clinic for the Homeless provides free legal services to people who are homeless or at risk of becoming homeless, and advocates on behalf of poor people in the District.

*General Operating Support \$20,000*

### Women Empowered Against Violence

www.weaveincorp.org

Women Empowered Against Violence provides holistic legal, counseling, and case management services to domestic violence victims in DC.

*Program Support \$20,000*

## Nonprofit Sector & Regional Issues

### Advocacy Institute

www.advocacy.org

The Advocacy Institute works to make social justice leadership strategic, effective, and sustainable in pursuit of a just world.

*Nonprofit Sector Strengthening \$10,000*

### Alliance for Nonprofit Management

www.allianceonline.org

The Alliance for Nonprofit Management works to increase the effectiveness of individuals and organizations that help nonprofits build their power and impact.

*Nonprofit Sector Strengthening \$1,000*

### Asian Americans/Pacific Islanders in Philanthropy

www.aapip.org

Asian Americans/Pacific Islanders in Philanthropy works to help transform philanthropy by engaging more members of the Asian American/Pacific Islander community in the philanthropic process.

*Nonprofit Sector Strengthening \$1,000*

### Catalogue for Philanthropy

www.catalogueforphilanthropy.org

The Catalogue For Philanthropy seeks to educate and excite donors about philanthropy, provide an annual showcase of some of the best examples of philanthropy in action, and improve charitable giving.

*Nonprofit Sector Strengthening \$20,000*

### Center for Nonprofit Advancement

www.nonprofitadvancement.org

The Center for Nonprofit Advancement (formerly the Washington Council of Agencies) strengthens, promotes, and represents nonprofit organizations based in Greater Washington to help them better meet the diverse needs of their communities.

*Program Support \$15,000*

### Center on Budget and Policy Priorities

www.cbpp.org

The Center on Budget and Policy Priorities houses the DC Fiscal Policy Institute, which analyzes the District's fiscal issues and their implications for low- and moderate-income residents.

*Program Support \$25,000*

### CompassPoint Nonprofit Services

www.compasspoint.org

CompassPoint Nonprofit Services works to increase the effectiveness and impact of people working and volunteering in the nonprofit sector.

*Nonprofit Sector Strengthening \$80,000*

### Council on Foundations

www.cof.org

The Council on Foundations promotes responsible and effective grantmaking, enhances the understanding of organized philanthropy, and secures and maintains public policy supportive of philanthropy.

*Nonprofit Sector Strengthening \$16,070*

### Foundation Center

www.foundationcenter.org

The Foundation Center maintains a database on foundations and corporate giving, provides educational programs, maintains a content-rich website, and tracks trends in foundation growth and giving.

*Nonprofit Sector Strengthening \$17,500*

### Grantmakers for Children, Youth and Families

www.gcyf.org

Grantmakers for Children, Youth and Families works to increase the ability of organized philanthropy to improve the well-being of children, youth, and families.

*Nonprofit Sector Strengthening \$1,500*

### Grantmakers for Education

www.edfund.org

Grantmakers for Education works to strengthen philanthropy's capacity to improve educational outcomes for all students.

*Nonprofit Sector Strengthening \$1,000*

### Grantmakers for Effective Organizations

www.geofunders.org

Grantmakers for Effective Organizations is dedicated to promoting learning and encouraging dialogue among funders committed to the field of organizational effectiveness.

*Nonprofit Sector Strengthening \$5,000, \$17,500*

### Grantmakers in Health

www.gih.org

Grantmakers in Health works to foster communication and collaboration among grantmakers and others, and to help strengthen the grantmaking community's knowledge, skills, and effectiveness.

*Nonprofit Sector Strengthening \$2,000*

### Grantmakers in the Arts

www.giarts.org

Grantmakers in the Arts strengthens arts grantmaking by improving communication and promoting meaningful support of arts and culture.

*Nonprofit Sector Strengthening \$5,000*

### Greater DC Cares

www.dc-cares.org

Greater DC Cares trains and places volunteers with local nonprofit organizations.

*Nonprofit Sector Strengthening \$20,000*

### Independent Sector

www.independentsector.org

Independent Sector works to create a national forum capable of encouraging giving, volunteering, and nonprofit initiatives that serve people, communities, and causes.

*Nonprofit Sector Strengthening \$6,638*

### Institute for Policy Studies

www.hotsalsa.org

The Institute for Policy Studies sponsors the Social Action & Leadership School for Activists to provide affordable classes to community activists and nonprofit professionals in DC.

*Nonprofit Sector Strengthening \$10,000*

### La Piana Associates, Inc.

www.lapiana.org

La Piana Associates is a management consulting firm dedicated to helping nonprofit organizations become stronger, more effective, and sustainable for the long term.

*Nonprofit Sector Strengthening \$20,000*

### Maryland Association of Nonprofit Organizations

www.marylandnonprofits.org

The Maryland Association of Nonprofit Organizations works to strengthen and support nonprofits' ability to serve the community, and to enhance public understanding of, confidence in, and support for the nonprofit sector.

*Nonprofit Sector Strengthening \$15,000*

### National Arts Stabilization Fund

www.artstrategies.org

The National Arts Stabilization Fund, operating as National Arts Strategies, provides leadership development programs for arts and culture organizations.

*Nonprofit Sector Strengthening \$25,000*

### Neighborhood Funders Group

www.nfg.org

The Neighborhood Funders Group strengthens the capacity of organized philanthropy to understand and support community-based efforts to organize and improve the economic and social fabric of low-income urban neighborhoods and rural communities.

*Nonprofit Sector Strengthening \$1,000*

### Nonprofit Finance Fund

www.nonprofitfinancefund.org

The Nonprofit Finance Fund serves as a development finance institution for nonprofit organizations, working to fill their overall need for capital through financing and advisory services.

*General Operating Support \$40,000*

### Nonprofit Roundtable of Greater Washington

www.nonprofitroundtable.org

The Nonprofit Roundtable of Greater Washington works to build the strength, influence, and visibility of the nonprofit sector in Greater Washington.

*Nonprofit Sector Strengthening \$1,000*

### Northern California Grantmakers

www.gcir.org

Grantmakers Concerned with Immigrants and Refugees seeks to promote the contributions and address the needs of the growing and increasingly diverse population of immigrants and refugees.

*Nonprofit Sector Strengthening \$1,000*

### NPower Greater DC Region

www.npowerdcr.org

NPower Greater DC Region helps community-based nonprofit organizations better fulfill their missions by becoming savvy users of technology.

*Nonprofit Sector Strengthening \$40,000*

*Management Assistance Program \$10,000*

### Rockefeller Family Fund

www.gmnetwork.org

The Rockefeller Family Fund houses the Grants Managers Network, which supports grants managers representing hundreds of grantmakers.

*Nonprofit Sector Strengthening \$1,000*

### Washington Regional Association of Grantmakers

www.washingtongrantmakers.org

The Washington Regional Association of Grantmakers promotes and supports effective and responsible philanthropy by serving the needs of grantmakers in Greater Washington.

*Nonprofit Sector Strengthening \$8,500*

*Management Assistance Program \$25,000*

### Washington Regional Association of Grantmakers

www.TouchDC.org

The Washington Regional Association of Grantmakers houses TouchDC, which promotes safe and convenient online charitable giving to organizations in Greater Washington.

*Nonprofit Sector Strengthening \$50,000*



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# Nonprofit Sector Fund

In 1994, Meyer became one of the first private foundations in the country to establish a fund to support capacity building for grantees and to strengthen the region's nonprofit sector. A decade later, the Nonprofit Sector Fund has become a nationally recognized model for regional nonprofit capacity building. The Nonprofit Sector Fund includes three programs: management assistance, nonprofit sector strengthening, and cash flow loans.

In 2004, the Management Assistance Program provided funding to help 30 grantees

- conduct strategic planning and organizational assessments;
- improve their financial systems;
- strengthen their boards;
- plan for leadership transitions; and
- work in other ways to build effectiveness and sustainability.

Based on decades of experience with hundreds of nonprofits, Meyer believes the success of our grantees is closely linked to the vision, talent, and skill of their executive leaders. At the same time, research shows accelerating turnover in these key positions, combined with a lack of support systems for current and aspiring executive directors. As our board and staff discussed the future of the Nonprofit Sector Fund, we reaffirmed our belief that strong and stable executive leadership is essential to our grantees' success — and that Meyer can help address unmet needs of nonprofit executives.

As a result, in 2004 we began to focus the Nonprofit Sector Fund on strengthening executive leadership. Through the Management Assistance Program, we helped organizations plan for executive transitions, develop existing leaders, and strengthen the board-executive partnership. Through the Nonprofit Sector Strengthening program, we supported initiatives focused on executive leaders.

In partnership with the national affinity group Grantmakers for Effective Organizations, Meyer commissioned a literature review to help grantmakers and other nonprofit leaders deepen their understanding of leadership development and its relationship to organizational effectiveness. This report, published in June 2005, reveals that there has been little study of the connection between these two growing fields, and suggests an organizing framework to help grantmakers support leadership development. The report is available at [www.geofunders.org](http://www.geofunders.org).

Meyer also provided lead funding for CompassPoint Nonprofit Services, a nonprofit training and consulting organization, to expand its ground-breaking research on executive leadership. CompassPoint will survey a broadly representative group of nonprofit executives in half a dozen regions throughout the country, including Greater Washington. A survey report will be available by December 2005. To read the results of a similar survey conducted in 2001 or to contact CompassPoint, visit [www.compasspoint.org](http://www.compasspoint.org).

To learn more about the Nonprofit Sector Fund or to view complete application guidelines, visit [www.meyerfoundation.org](http://www.meyerfoundation.org).

## Financial Highlights

Statement of Financial Position For Year Ending December 31, 2004

| <b>ASSETS</b>                               |                       |
|---|-----------------------|
| Cash and cash equivalents                   | \$ 3,293,045          |
| Accounts receivable                         | 288,596               |
| Nonprofit sector fund loans receivable, net | 170,000               |
| Investments                                 | 180,481,918           |
| Property and equipment, net                 | 164,105               |
| Deposits                                    | 33,899                |
| <b>Total assets</b>                         | <b>\$ 184,431,563</b> |
| <b>LIABILITIES</b>                          |                       |
| Current liabilities                         |                       |
| Accounts payable and accrued expenses       | \$ 143,328            |
| Grants payable                              | 1,050,000             |
| Total current liabilities                   | 1,193,328             |
| Long-term liabilities                       |                       |
| Grants payable, net                         | 1,333,458             |
| <b>Total liabilities</b>                    | <b>\$ 2,526,786</b>   |
| <b>UNRESTRICTED NET ASSETS</b>              |                       |
| Board designated                            | \$ 14,145             |
| Undesignated                                | 181,890,632           |
| <b>Total unrestricted net assets</b>        | <b>\$ 181,904,777</b> |
| <b>Total liabilities and net assets</b>     | <b>\$ 184,431,563</b> |

Statement of Activities For Year Ending December 31, 2004

| <b>REVENUES</b>                               |                       |
|---|-----------------------|
| Dividends and interest                        | \$ 4,316,251          |
| Realized gain (loss) on sale of investments   | 15,935,162            |
| Unrealized gain (loss) in investments         | (626,259)             |
| Contributions                                 | 5,500                 |
| Other income                                  | 5,710                 |
| <b>Total revenues</b>                         | <b>\$ 19,636,364</b>  |
| <b>EXPENSES</b>                               |                       |
| Program                                       | \$ 9,386,354          |
| Investment activities                         | 1,465,440             |
| Management and general                        | 367,544               |
| <b>Total expenses</b>                         | <b>\$ 11,219,338</b>  |
| Increase in unrestricted net assets           | \$ 8,417,026          |
| Unrestricted net assets at beginning of year  | \$ 173,487,751        |
| <b>Unrestricted net assets at end of year</b> | <b>\$ 181,904,777</b> |

# Guidelines FOR MEYER'S GRANTMAKING PROGRAM

The Meyer Foundation awards grants to nonprofit organizations that serve the people and communities of Greater Washington. Grants fall in seven program areas: arts, heritage, and culture; community service; education; health and mental health; law and justice; neighborhood development and housing; and nonprofit sector strengthening.

## Eligibility

**To be eligible for consideration, an applicant must be**

A nonprofit organization with tax-exempt status under section 501(c)(3) of the Internal Revenue Code, and organized and operated for charitable purposes.

Located within and primarily serving the Washington, DC region, defined as the District of Columbia; Montgomery, Prince George's, Calvert, Charles, and St. Mary's counties in Maryland; and Arlington, Fairfax, Loudoun, Prince William, and Stafford counties and the cities of Alexandria, Falls Church, Manassas, and Manassas Park in Northern Virginia.

**The Foundation generally WILL NOT consider requests to fund**

- Individuals, either through scholarships or other forms of financial assistance
- Scientific or medical research
- Sectarian purposes (programs that promote religious doctrine)
- Special events or conferences
- Endowments

## How to Apply

**The Meyer Foundation uses a two-step application process:**

### Step One

Organizations seeking funding from the Meyer Foundation are required to first submit a letter of inquiry (LOI).

### Step Two

Foundation staff will review all letters of inquiry. The Foundation will notify applicants of its interest within two months of the LOI deadline.

If the work described in the LOI is selected for further consideration, a program officer will schedule a meeting to discuss the request. At that time, the Foundation may invite a full proposal, due on a date agreed upon by the program officer and the organization. Invitation to submit a full proposal does not guarantee funding of the request. Uninvited proposals will not be accepted.

For complete instructions on submitting an LOI, deadlines, or to download an LOI cover sheet, please visit [www.meyerfoundation.org](http://www.meyerfoundation.org).



## Overview of Funds Committed in 2004

|  | No. of Grants | \$ Amount Committed | % of Subtotal |
|--|---------------|---------------------|---------------|
| <b>GENERAL GRANTMAKING</b>               |               |                     |               |
| Arts, Heritage and Culture               | 51            | \$2,618,000         | 39%           |
| Community Service                        | 37            | \$883,000           | 13%           |
| Education                                | 36            | \$990,000           | 15%           |
| Health and Mental Health                 | 23            | \$1,079,000         | 16%           |
| Law and Justice                          | 23            | \$557,000           | 8%            |
| Neighborhood Development and Housing     | 26            | \$619,500           | 9%            |
| <b>SUBTOTAL</b>                          | <b>196</b>    | <b>\$6,746,500</b>  | <b>100%</b>   |
| <b>NONPROFIT SECTOR ADVANCEMENT FUND</b> |               |                     |               |
| Management Assistance Program            | 30            | \$450,000           | 35%           |
| Nonprofit Sector Strengthening           | 28            | \$416,708           | 32%           |
| Cash Flow Loan Program                   | 7             | \$416,750           | 32%           |
| <b>SUBTOTAL</b>                          | <b>65</b>     | <b>\$1,283,458</b>  | <b>100%</b>   |
| <b>GRAND TOTAL</b>                       | <b>261</b>    | <b>\$8,029,958</b>  |               |

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